

SEK

Investor presentation November 2020

Mission

SEK is to strengthen the **competitiveness** of the Swedish export industry and create **employment** and **sustainable growth** in Sweden.

Vision

A **sustainable world** through increased Swedish export.

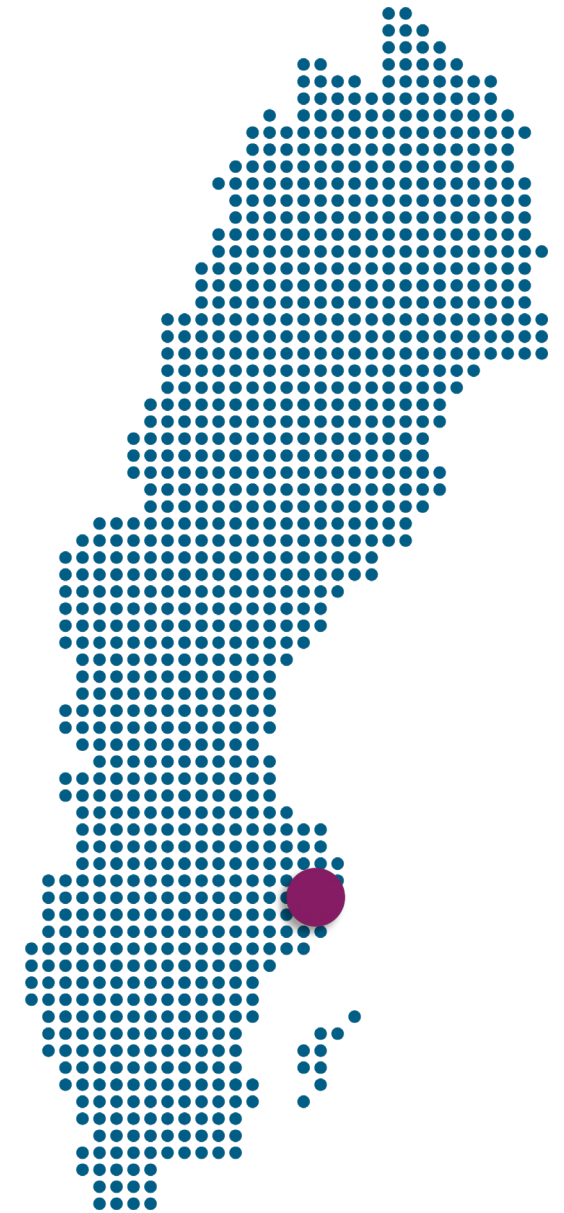


100%

Owned by the Swedish Government

Kingdom of Sweden

Population	10 million
Surface	450 000 km ²
Capital	Stockholm
Language	Swedish, English widely spoken
Political system	Parliamentary democracy
European status	Inside EU, outside Euro
Currency	Swedish Krona



Economy of Sweden

Rating	AAA/Aaa/Aaa
GDP Growth Q3 2020 (QoQ/YoY)	4.9% / -2.5%
GDP Growth 2019	1.2%
GDP 2019 USD	531 bn*
GDP per capita 2019	USD 51 690*
Unemployment Oct 2020	8.6%**
CPI/CPIF*** Oct 2020 (YoY)	0.3% / 0.3%
Repo Rate Nov 2020	0%

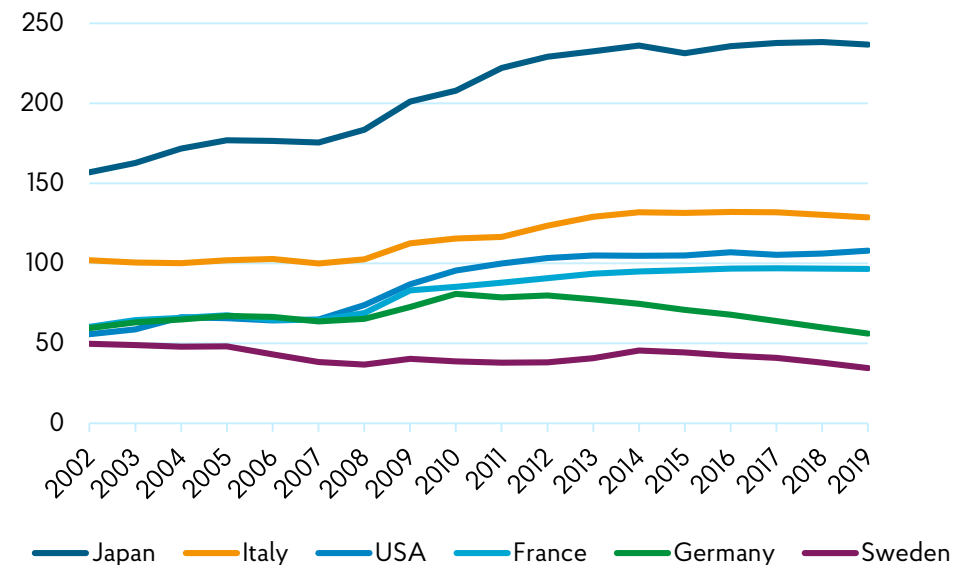
* USD/SEK average 2019, 9.46

** Seasonally adjusted, % of labour force

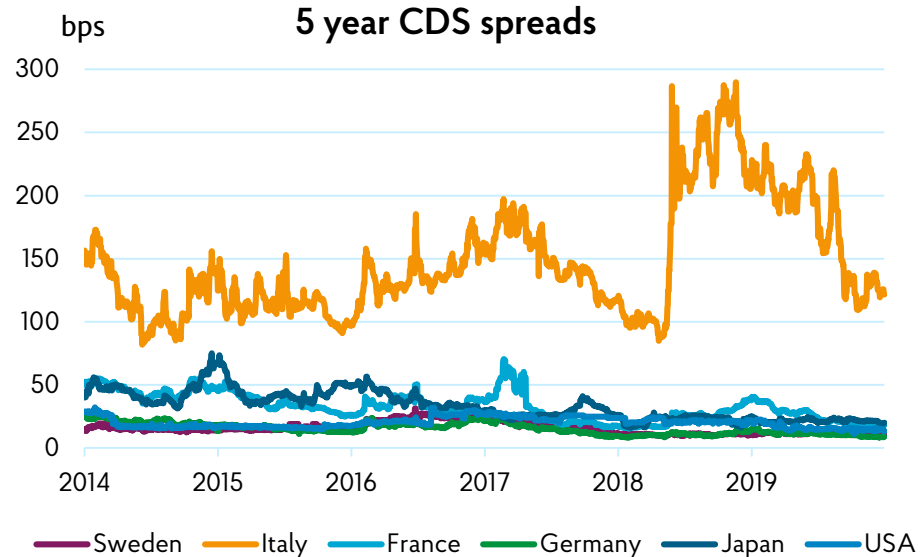
*** CPIF = CPI with fixed mortgage rates

Source: Bloomberg, IMF, SCB

Public Debt to GDP

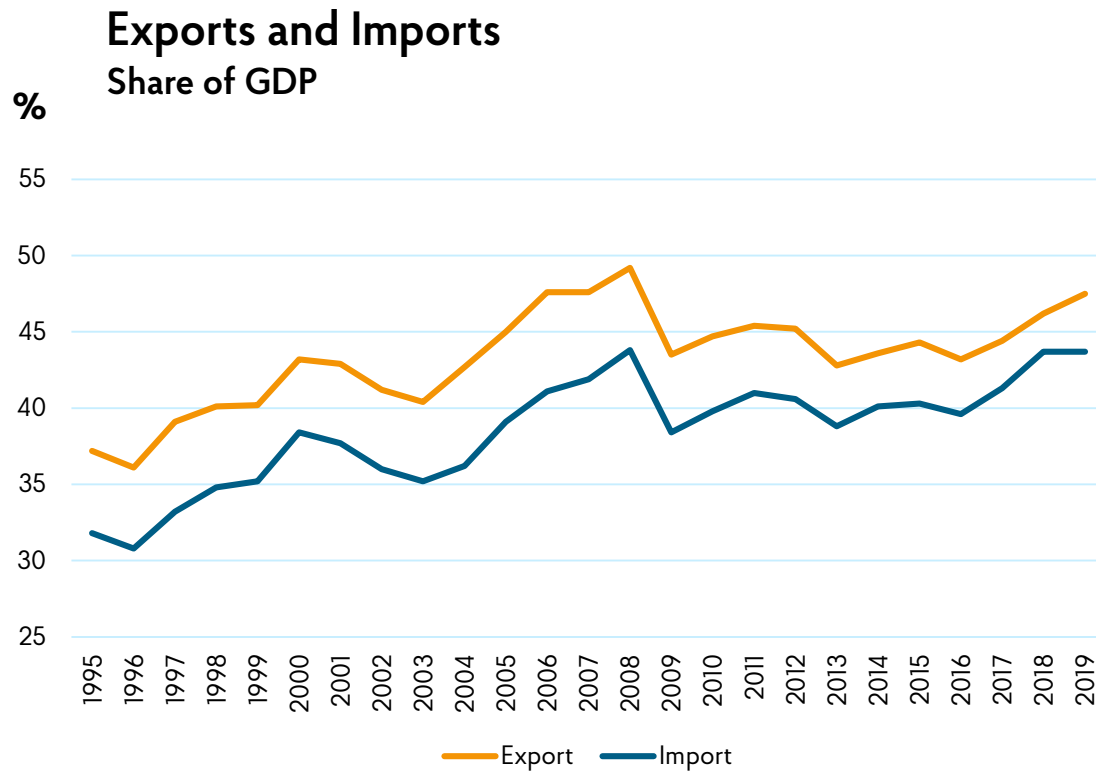


5 year CDS spreads



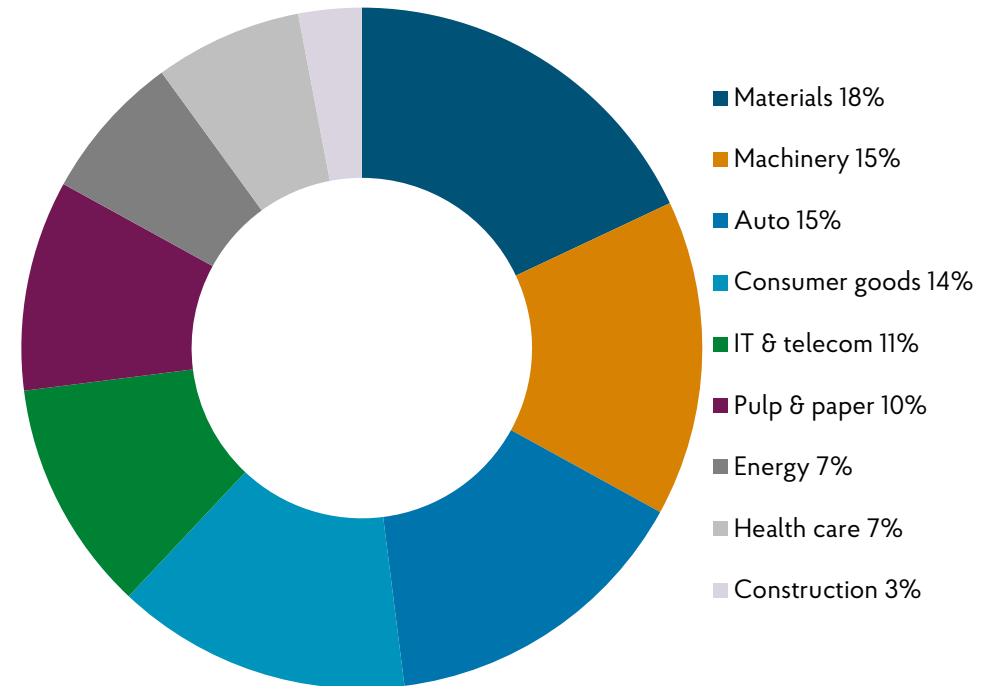
Swedish Exports

Large part of GDP and well diversified



Source: SCB as of December 31, 2019

Key export goods



Swedish exporters



SEK has a complementary role in the market

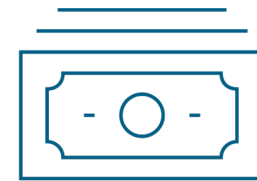
- Our offering provides a complement to bank and capital market finance for exporters that want a range of different financing sources.
- SEK creates client value on market terms through its strong international network, extensive experience and expertise in export finance.



Bank & capital market



Customer



SEK

Our offering

- Export Finance
- Project Finance
- Trade Finance
- Customer Finance
- Small Ticket Finance
- On-lending
- Corporate Lending and Capital Market Products
- Our offer is available in **all major currencies** and **selected emerging market currencies**.

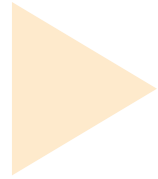


The Swedish Export Credit System



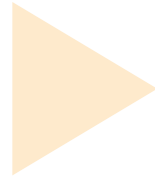
Exporter

negotiates
with buyer



Bank

arranges



EKN

guarantees



SEK

finances

Ratings

”

“SEK's senior debt instruments continue to benefit from high government support, given its strong links with the sovereign because of both its government ownership, as well as the special mandate that the bank has to promote Swedish exports and manage the CIR system.”

“Solid capital and stronger-than-peer leverage”

“This [leverage ratio] places SEK in a stronger position than its Nordic public-sector peers...”

January 17, 2020

MOODY'S
Aa1 (stable)

“...that there is an extremely high likelihood of timely support to SEK from the Swedish government...”

“Its elevated capital ratios reflect its high-quality loan book and associated guarantees, highly rated exposures in its liquidity portfolio, and superior capital base consisting solely of core capital.”

“In our view SEK will remain an important pillar of Swedish exporters' success owing to its strong relationships with Sweden's largest exporters.”

December 6, 2019

STANDARD
& POOR'S
AA+ (stable)

Sustainability framework



Owner instruction
Sustainability reporting
Sustainability targets and strategies



OECD Common Approaches
OECD Convention on Combating Bribery



Equator Principles



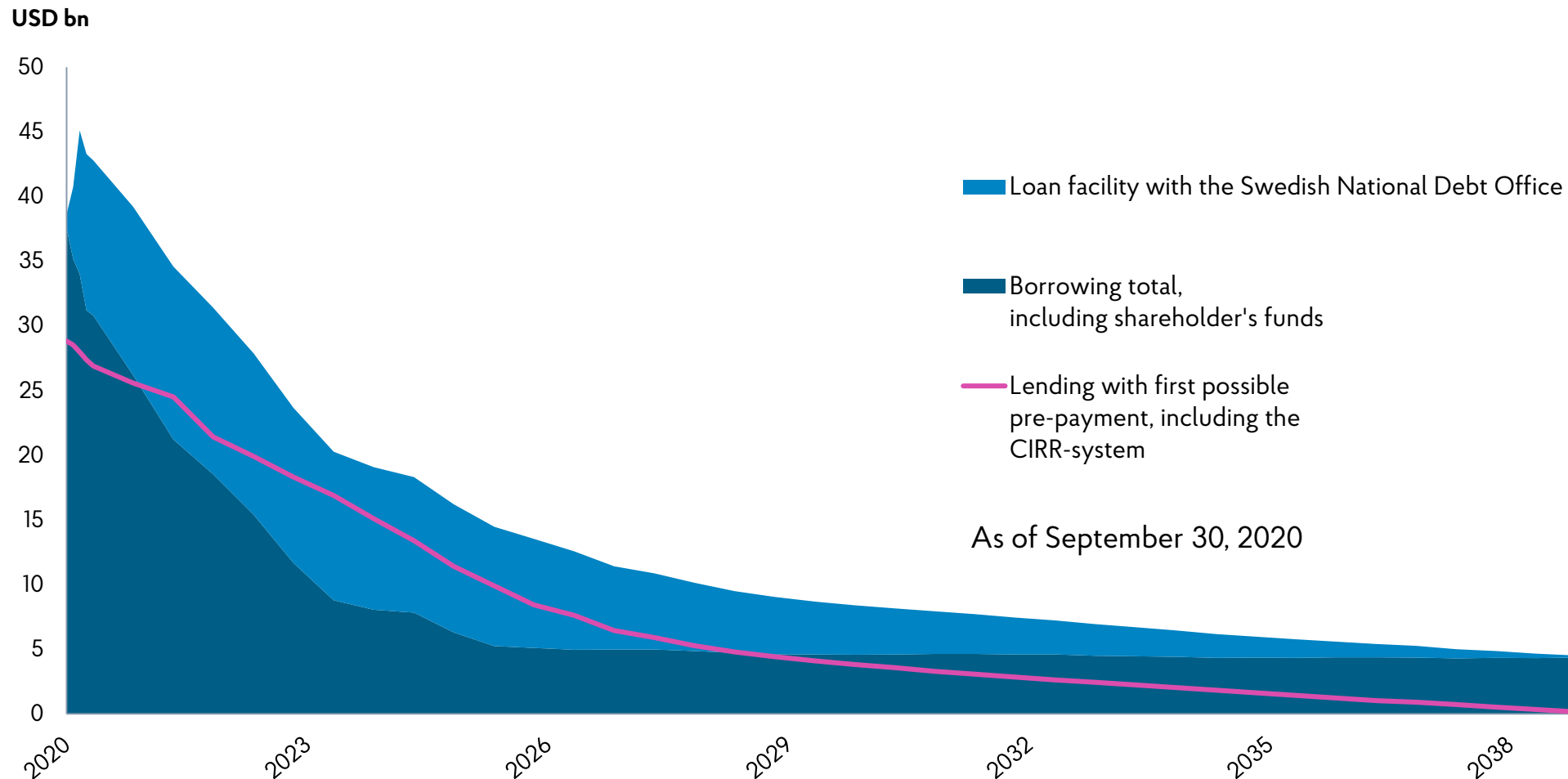
IFC Performance Standards



UN Global Compact
UN Guidelines on Business and Human Rights

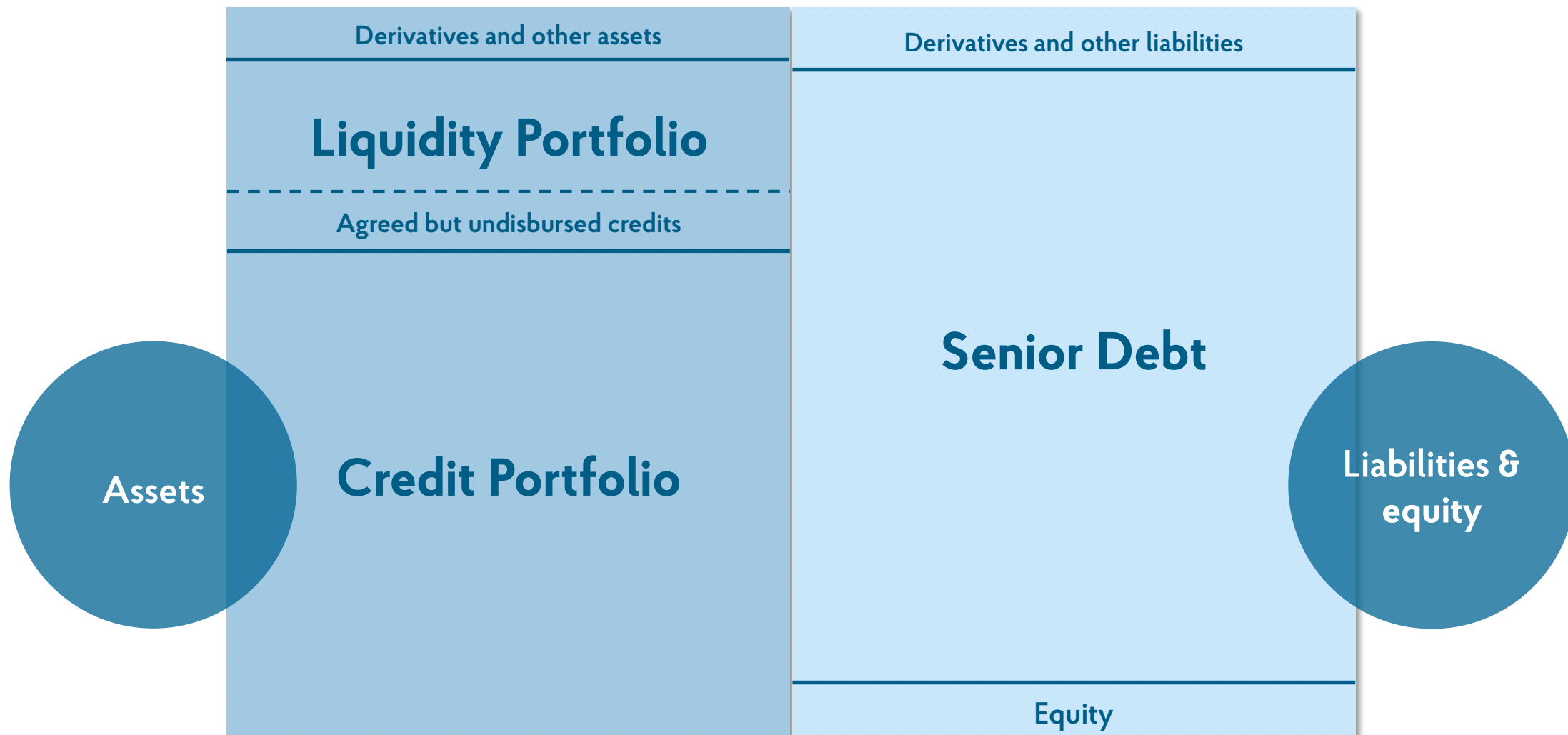


Funding and liquidity: No refinancing risk



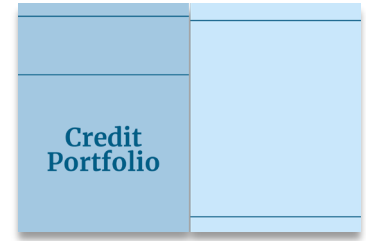
Not to scale

Total USD 41.1 bn

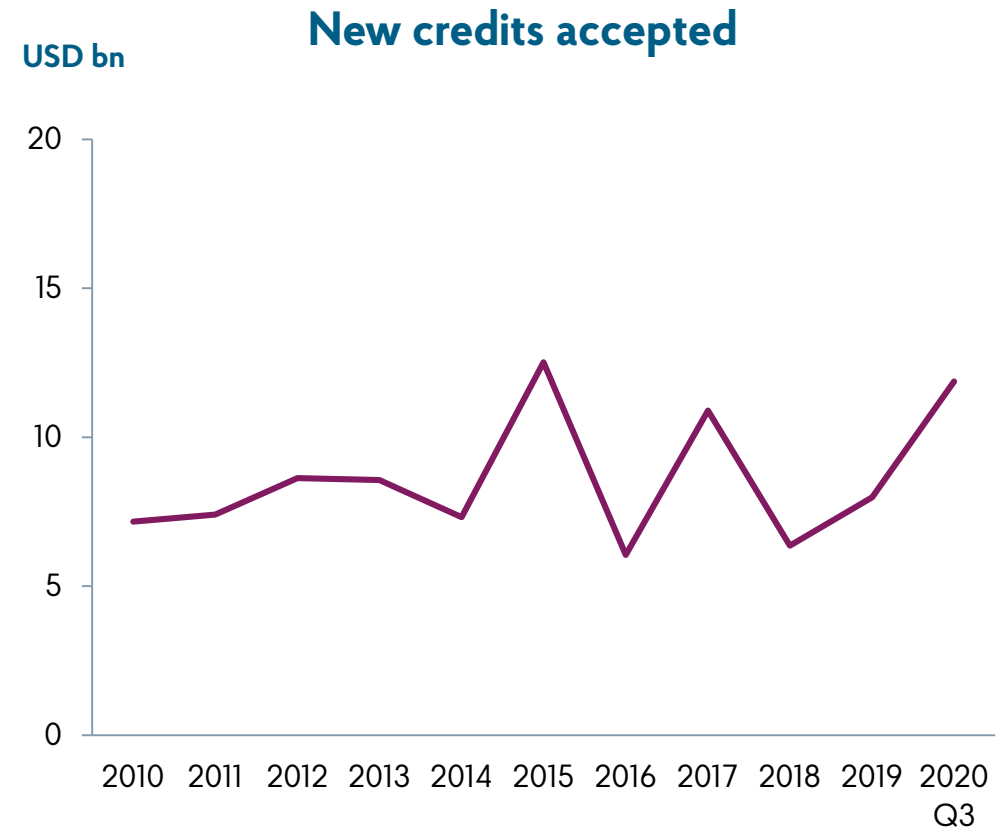


As of September 30, 2020

Credit Portfolio

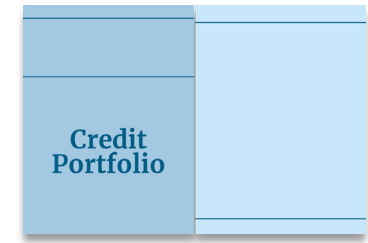


- Demand for financing from the Swedish export industry increased dramatically during the financial crisis 2008/2009
- The Swedish government heavily increased SEK's lending capacity during the financial crisis 2008/2009
- Further measures were introduced during Q1 2020 due to the COVID-19 pandemic
- SEK secured access to financing for the Swedish exporters
- New credits accepted Q3 2020: 11.9 bn USD

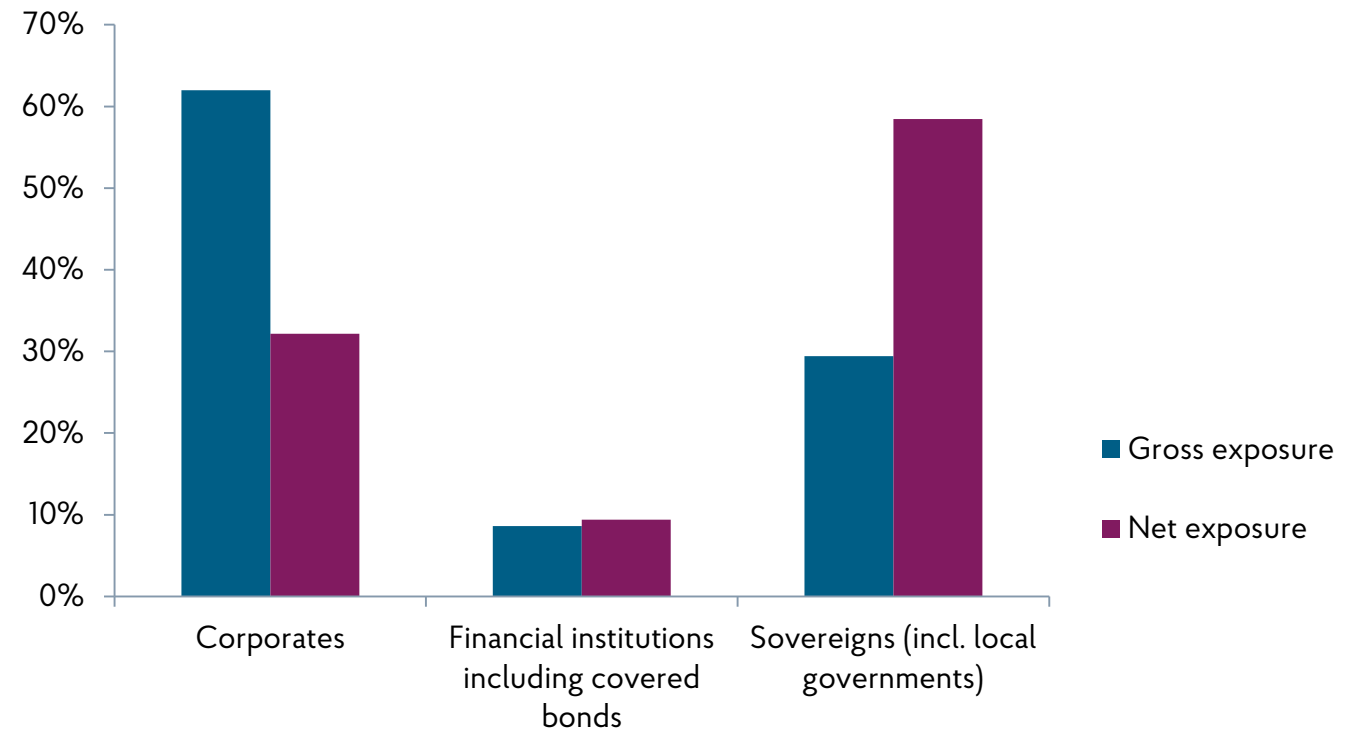


As of September 30, 2020

Counterparty exposures & risk mitigation

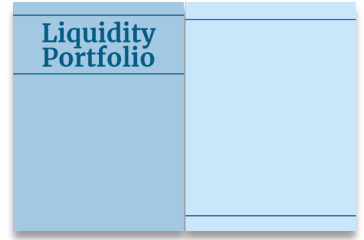


- Export credit agency guarantees
- Bank guarantees
- Credit derivatives
- Collateral agreements
- Insurance company guarantees



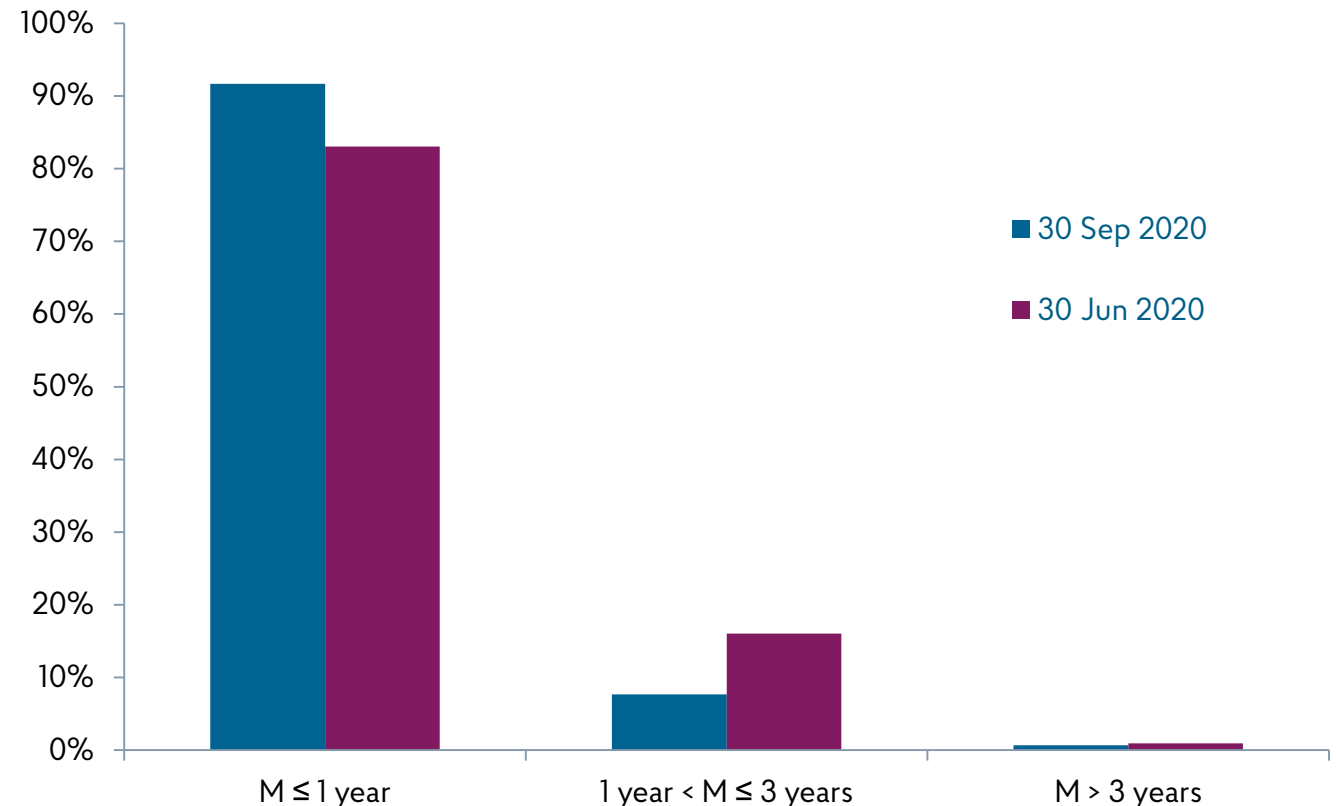
As of September 30, 2020

Liquidity Portfolio



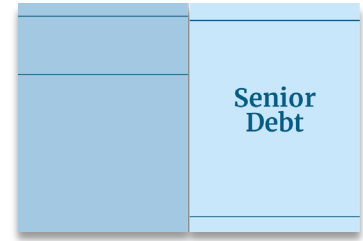
Investment profile

- Average duration of new investments: **6 months**
- Maximum maturity: **Generally 24 months, with some exceptions**
- Minimum rating: **Generally A-, with some exceptions**



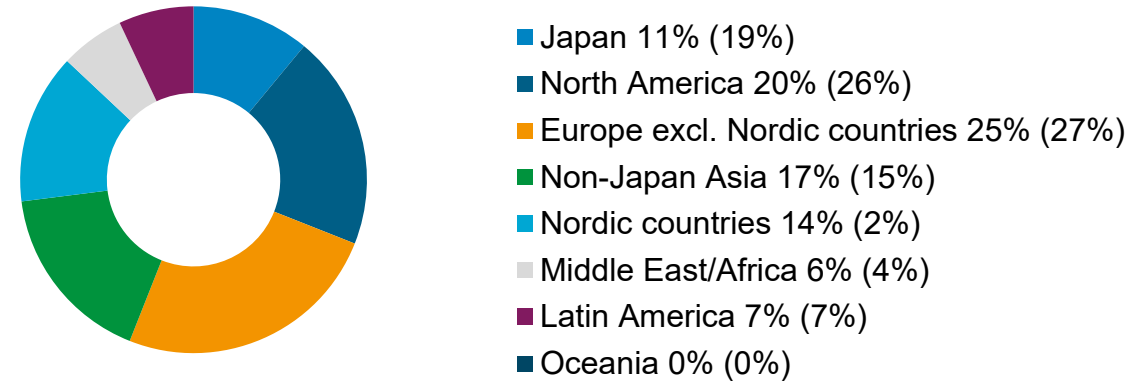
As of September 30, 2020

Funding: Flexible and diversified



- Multiple funding programs in all major currencies
- Funding in local currencies
- Responsive to investor needs
- An experienced benchmark issuer

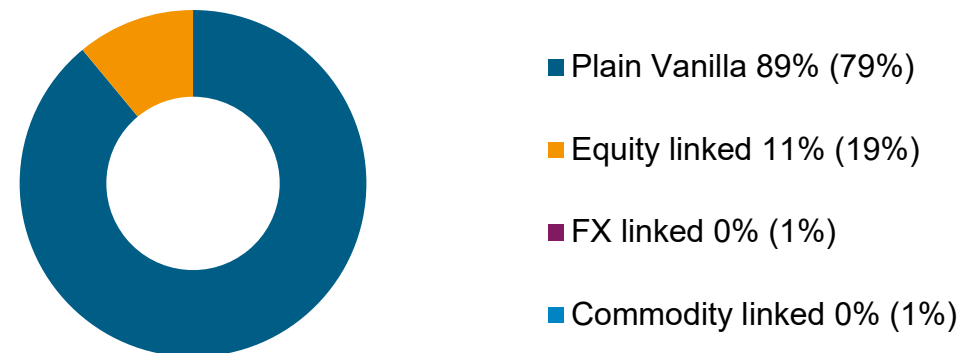
New funding by region, as of Sept 30, 2020 (2019, whole year)



Risk Management policy

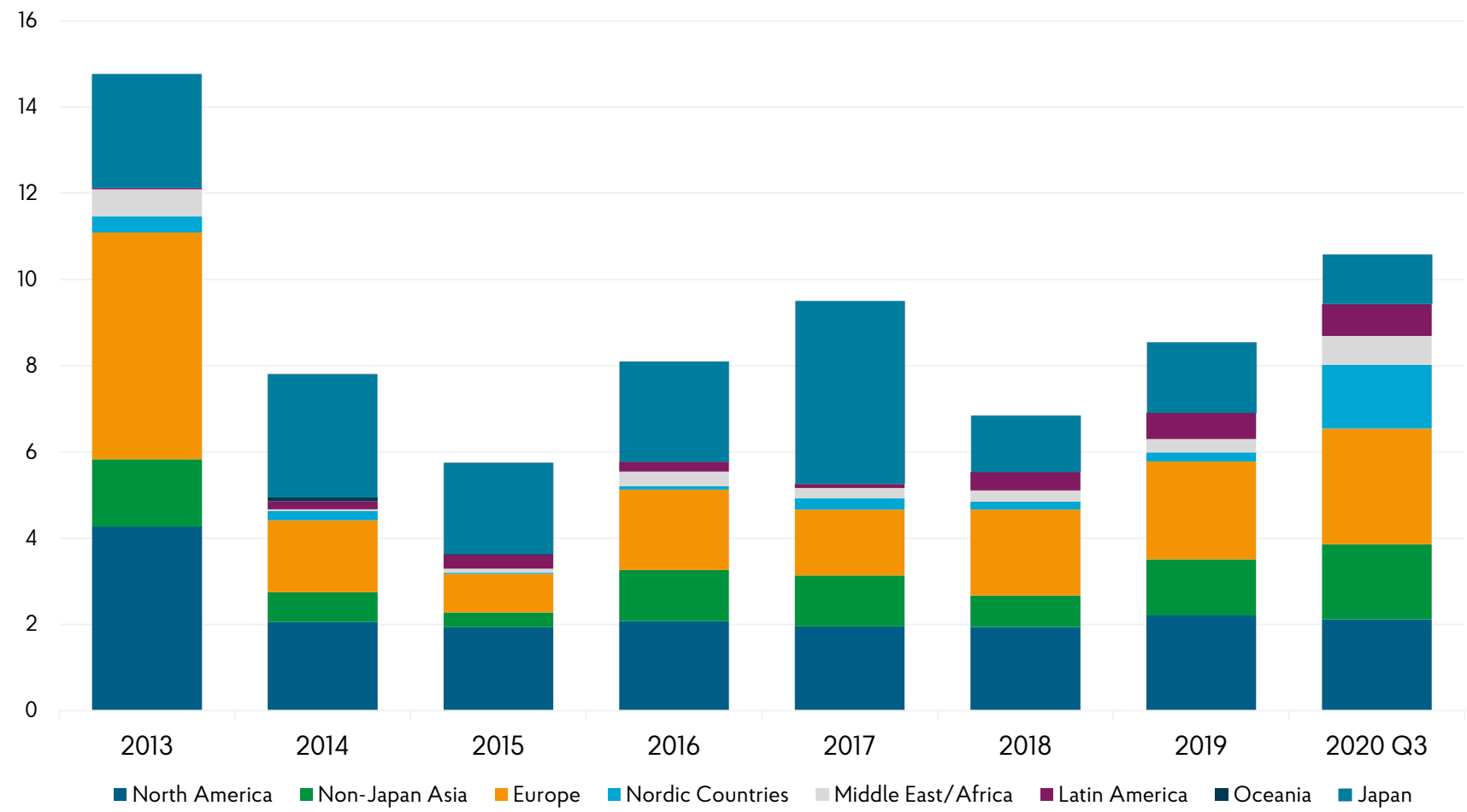
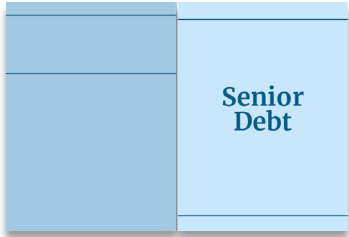
- No currency risk
- Very limited interest rate risk
- All structured notes are hedged

New funding by structure, as of Sept 30, 2020 (2019, whole year)



As of September 30, 2020

Diversified funding, by region

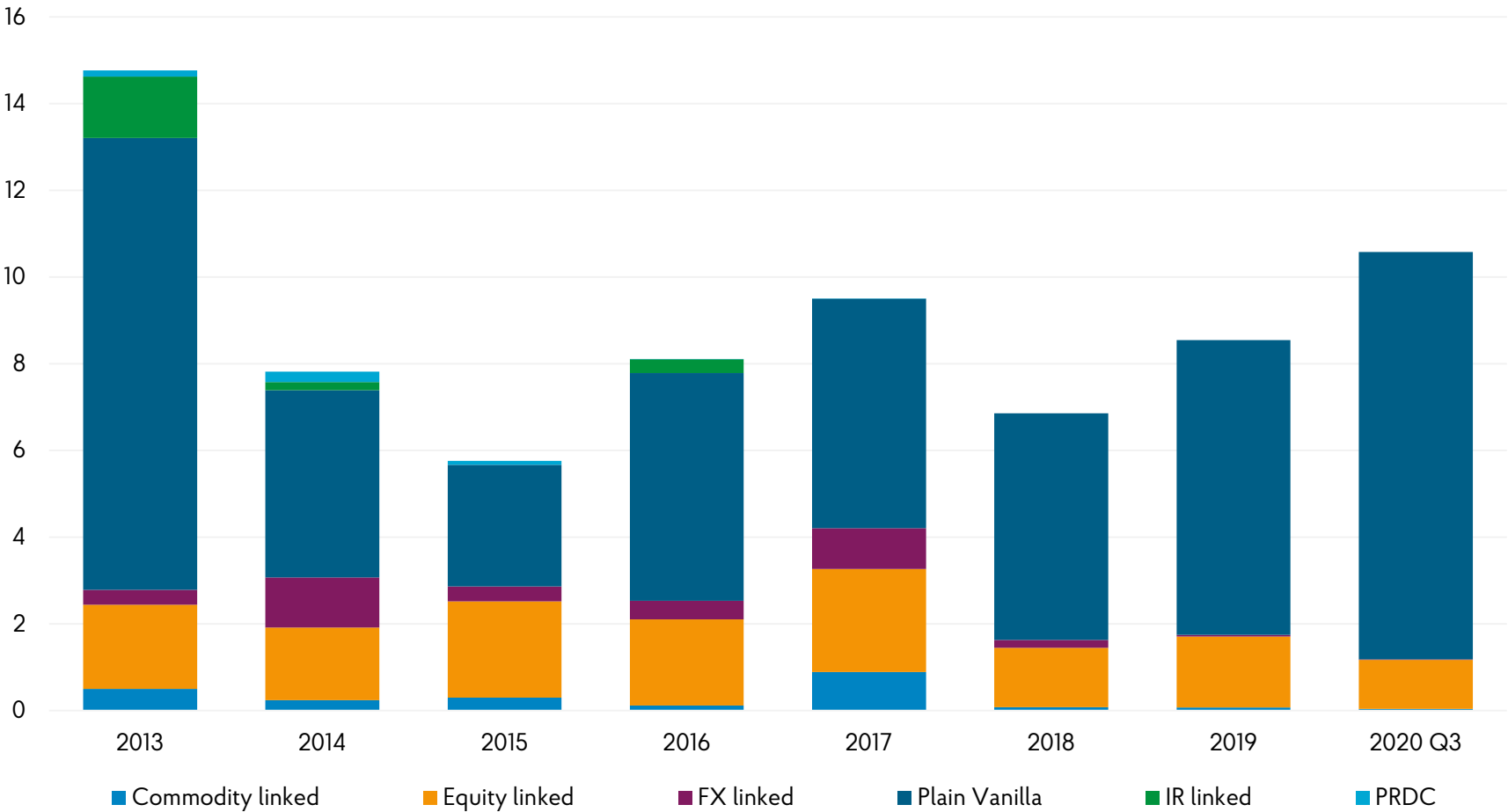


As of September 30, 2020

Diversified funding, by structure



USD bn



As of September 30, 2020

Awards



W I N N E R

SSA Issuer of the Decade



W I N N E R

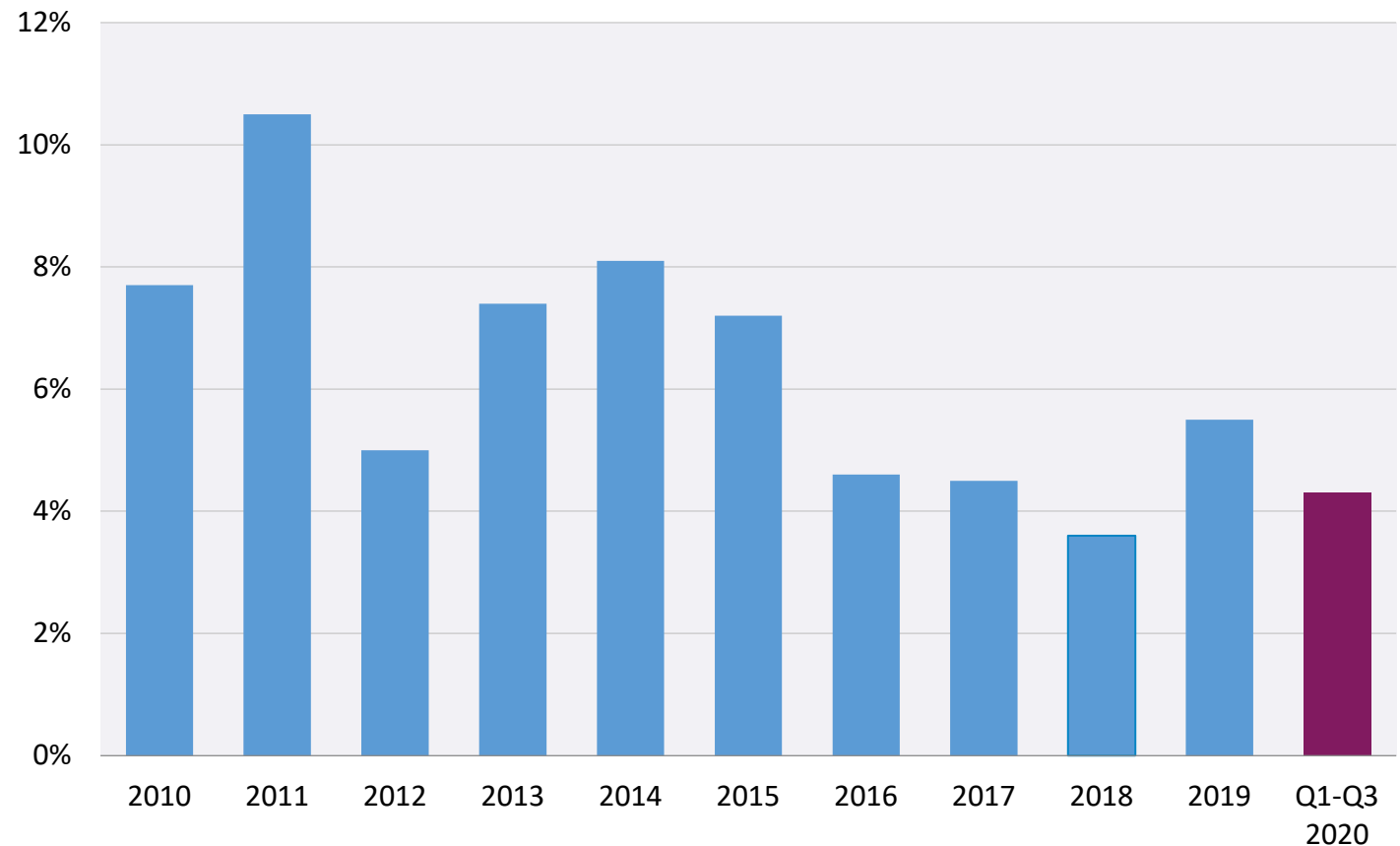
Issuer of the Year

Capitalization and Profitability

- Common Equity Tier 1 capital ratio of 20.3% as of September 30, 2020
- Leverage ratio of 5.1% as of September 30, 2020
- Dividend policy: 30% of profit after tax to our owner
- Return on equity: 4.3% (target: 6%)

As of September 30, 2020

Return on equity (IFRS)



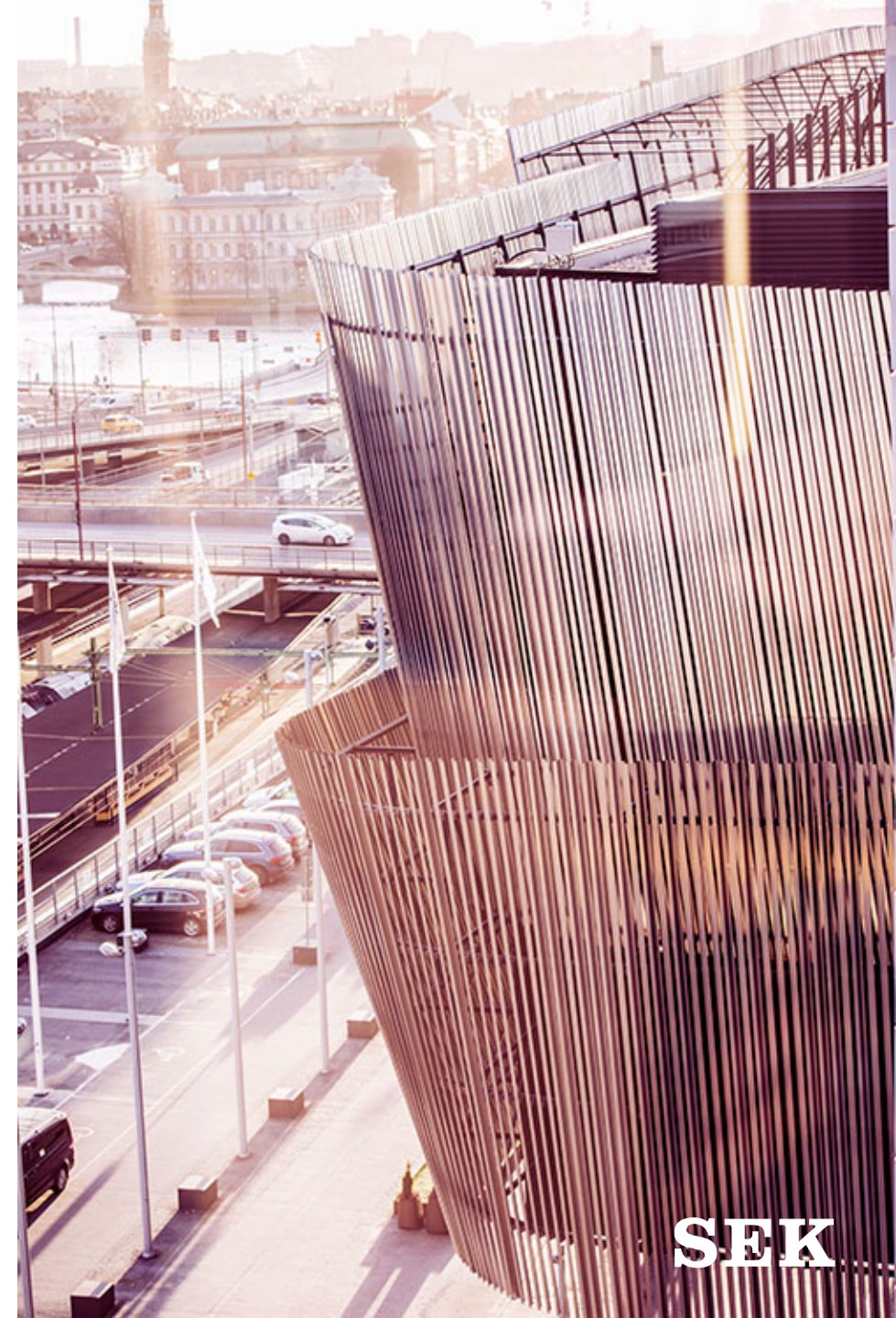
About SEK

Owner:	Swedish government, 100%
SEK's mission:	To ensure access to sustainable financial solutions for the Swedish export industry on commercial terms
Primary task:	Financing of export credits
Credit rating:	S&P: AA+ /Stable/ A-1+ Moody's: Aa1 /Stable/ P-1
Established:	1962

Financial information as of September 30, 2020

Total assets	USD 41.1 bn
Lending	USD 27.5 bn
Common Equity Tier 1 capital ratio	20.3%
After-tax return on equity	4.3%

As of September 30, 2020



A satellite view of Earth from space, showing the curvature of the planet and city lights at night. The image captures the horizon of the Earth, with a thin blue line of the atmosphere separating the dark, star-filled space from the illuminated surface. The surface is covered in a dense network of golden-yellow lights, representing urban areas and infrastructure. The lights are concentrated in certain regions, forming a complex pattern of interconnected nodes and lines. The overall scene is a high-contrast, wide-angle shot that emphasizes the global scale of the data being presented.

MREL

SEK is a systemically important export vehicle

As a credit institution SEK is subject to financial regulation, although 100% owned by the Kingdom of Sweden

SEK is deemed systemically important for the Swedish financial system and is therefore subject to MREL

Minimum Requirement for own funds and Eligible Liabilities (MREL) is the European equivalence to TLAC and affects each countries' systemically important banks and financial institutions

Already in compliance with MREL with own funds and bail-inable senior unsecured bonds

After January 1, 2024, the requirements have to be met with own funds and a second layer of senior bail-inable debt, senior non-preferred bonds (SNP)

SEK's requirements

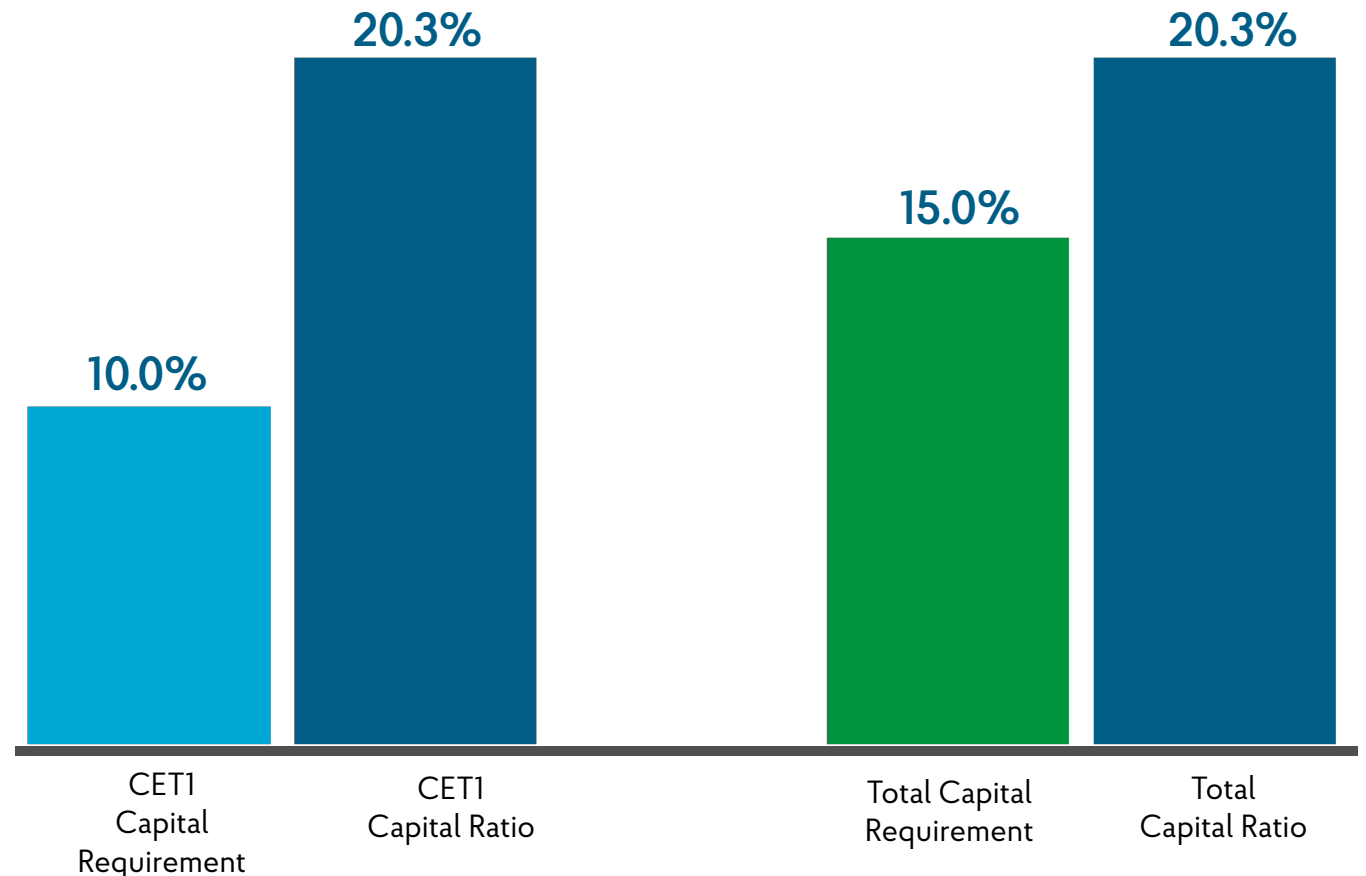
MREL requirement is 7.2% (SEK 26 bn – around USD 2.9 bn) based on Total Liabilities and Own Funds

Of this SEK 26 bn, 11 bn (around USD 1.2 bn) has to be met with senior non-preferred bonds

Strong capital position

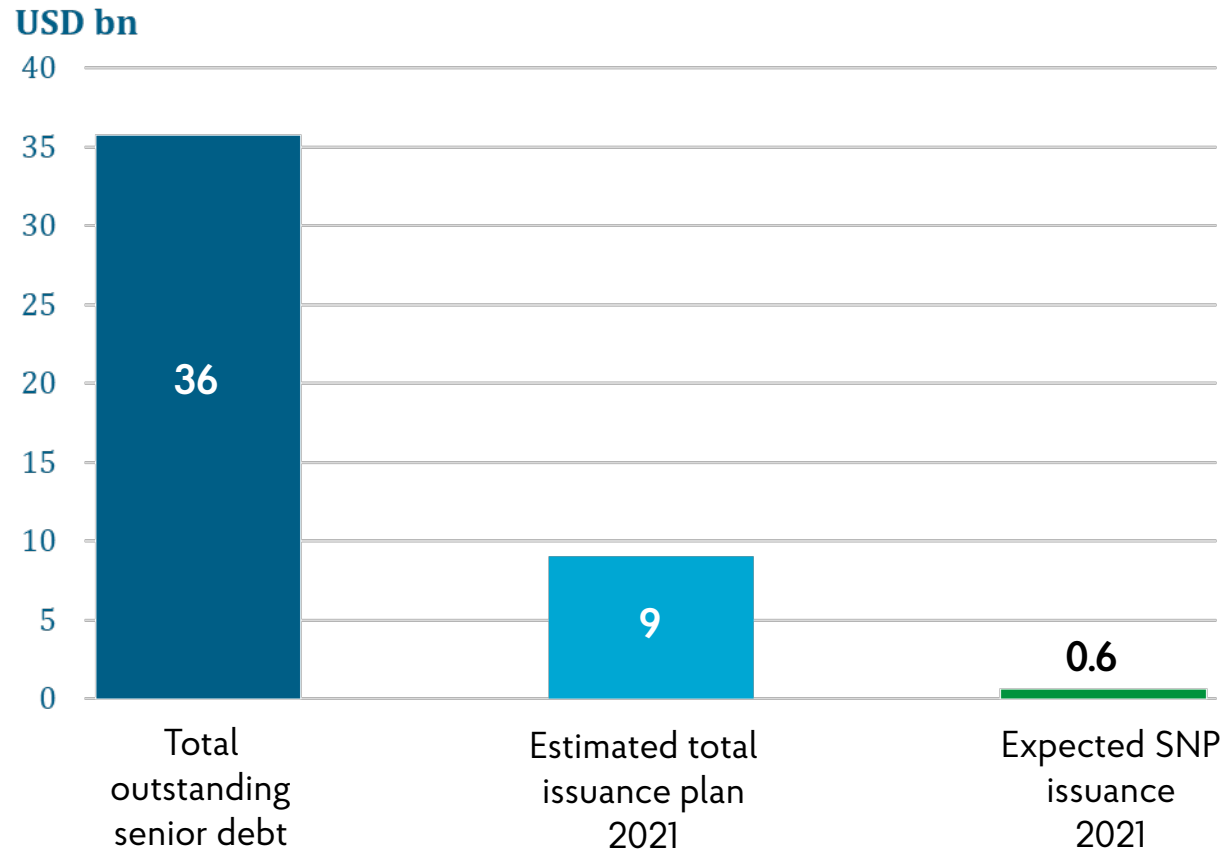
SEK's own funds provide a significant buffer for investors

- Substantial own funds: SEK 19.1 bn (around USD 2.1 bn)
- Actual buffer against CET1-requirement: 10.3%
- Actual buffer against total capital requirement: 5.3% (in excess of SEK's management buffer: 2-4%)
- Potential to further increase Total Capital Ratio by 5.0% to 25.3% by issuing AT1 and T2 capital



As of September 30, 2020

SNP issuance plan – small part of total issuance and outstanding debt



Senior unsecured redemptions USD 8 bn 2021 – far larger than SNP issuance plan

SEK expects SNP issuance of at least USD 1.2 bn, starting with USD 0.6 bn 2021


No net additional issuance needs, SNP will substitute part of senior unsecured issuance

Rare opportunity to invest in SSA senior non-preferred bonds

Few SSA's issuing SNP

Strong ownership with a public mission

- 100% owned by the Kingdom of Sweden, all Board Members are appointed by the owner
- SEK is a part of the Swedish government's export strategy and has an explicit public policy mandate to promote Swedish exports
- During periods when the market cannot satisfactorily supply financing to the Swedish export industry, the company is to constitute a tool whereby the government can take separate measures to ensure that such financing can be provided, like they did in 2009 to ensure financing to the export industry.
- This procedure is used again in the covid-19 crisis, demonstrated by an increased borrowing facility with the Swedish National Debt Office to Skr 200 billion from previous Skr 125 billion that in addition to state-supported export credits also can be used for commercial lending.



Senior
non-preferred bonds
will carry a yield
pickup compared to
senior unsecured
bonds

Contact

www.sek.se

Funding team
sekfunding@sek.se
+46 8 613 85 01

SEK