

Investor presentation July 2021

#### Mission

SEK is to strengthen the competitiveness of the Swedish export industry and create employment and sustainable growth in Sweden.

#### Vision

A **sustainable world** through increased Swedish export.





#### Kingdom of Sweden

**Population** 10 million

**Surface** 450 000 km<sup>2</sup>

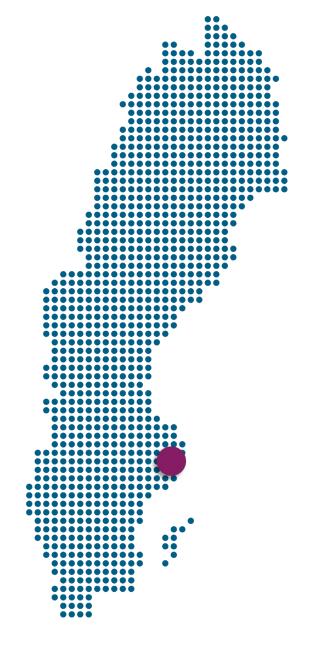
Capital Stockholm

**Language** Swedish, English widely spoken

**Political system** Parliamentary democracy

**European status** Inside EU, outside Euro

**Currency** Swedish Krona





#### **Economy of Sweden**

Rating

GDP Growth Q1 2021 (QoQ/YoY)

GDP Growth 2020

GDP 2020

GDP per capita 2020

Unemployment May 2021

CPI/CPIF\*\*\* June 2021 (YoY)

Repo Rate July 2021

AAA/Aaa/Aaa

0.8% / 0.0%

-2.8%

USD 538 bn\*

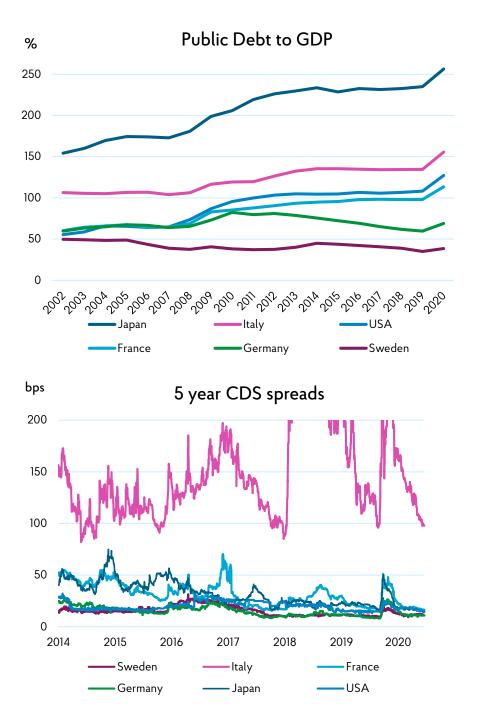
USD 51 950\*

9.1%\*\*

1.3% / 1.6%

0%

Source: Bloomberg, IMF, SCB



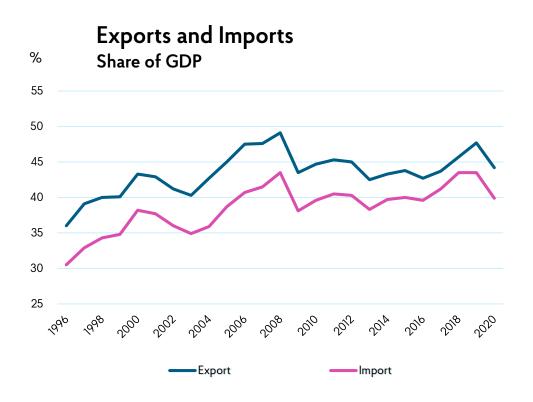
<sup>\*</sup> USD/SEK average 2020, 9.20

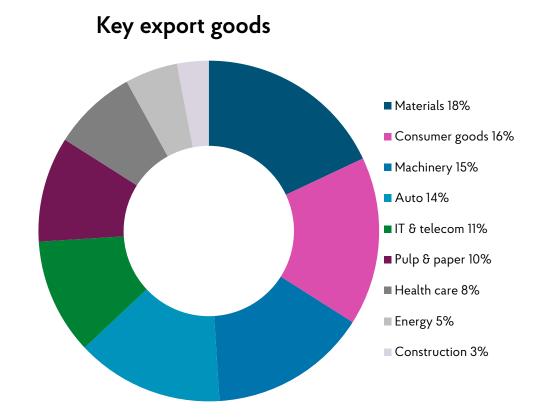
<sup>\*\*</sup> Seasonally adjusted, % of labour force

<sup>\*\*\*</sup> CPIF = CPI with fixed mortgage rates

## **Swedish Exports**

#### Large part of GDP and well diversified





Source: SCB as of December 31, 2020



#### Swedish exporters





















































#### SEK has a complementary role in the market

- Our offering provides a complement to bank and capital market finance for exporters that want a range of different financing sources.
- SEK creates client value on market terms through its strong international network, extensive experience and expertise in export finance.



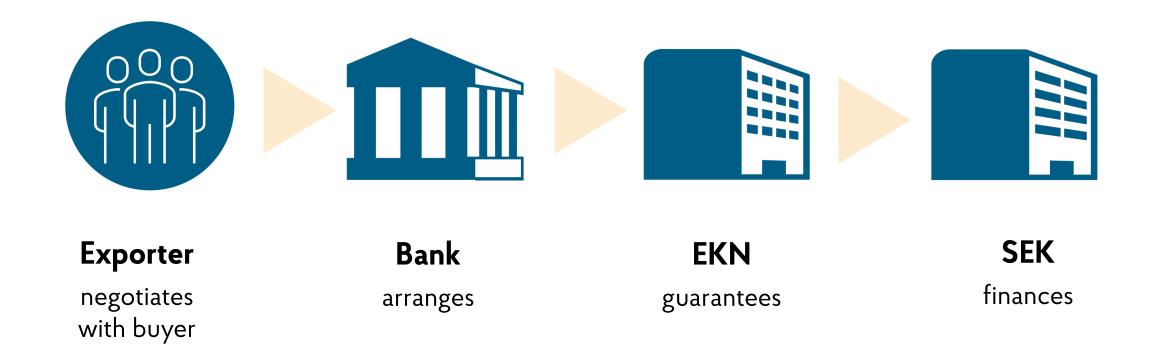


### Our offering

- Export Finance
- Project Finance
- Trade Finance
- Customer Finance
- Small Ticket Finance
- On-lending
- Corporate Lending and Capital Market Products
- Our offer is available in all major currencies and selected emerging market currencies.



### The Swedish Export Credit System





#### Ratings

"Strong asset quality, benefitting from guarantees and insurance"

"Moody's assesses government support to be very high for all SEK's debt classes"

"The commitment as an owner and the proven support by the Swedish government to SEK result in our assessment of a very high probability of government support for SEK's senior, junior senior (often referred to as senior non-preferred) and subordinated debt classes"

"Moody's expects that that the Government of Sweden would inject capital - if needed - well ahead of any potential breach of SEK's minimum regulatory requirements, significantly reducing the risk of loss to all creditor classes"

January 19, 2021

Moody's Aa1 (stable)

"... that there is an extremely high likelihood of the Swedish government providing timely support..."

"Its elevated capital ratios reflect its high-quality loan book and associated guarantees, highly rated exposures in its liquidity portfolio, and superior capital base consisting solely of core capital."

"In our view, the company will remain an important pillar of Swedish exporters' success owing to its strong relationships with the country's largest exporters."

January 29, 2021

STANDARD &POOR'S AA+ (stable)



### Sustainability framework



Owner instruction
Sustainability reporting
Sustainability targets and strategies



OECD Common Approaches
OECD Convention on Combating Bribery



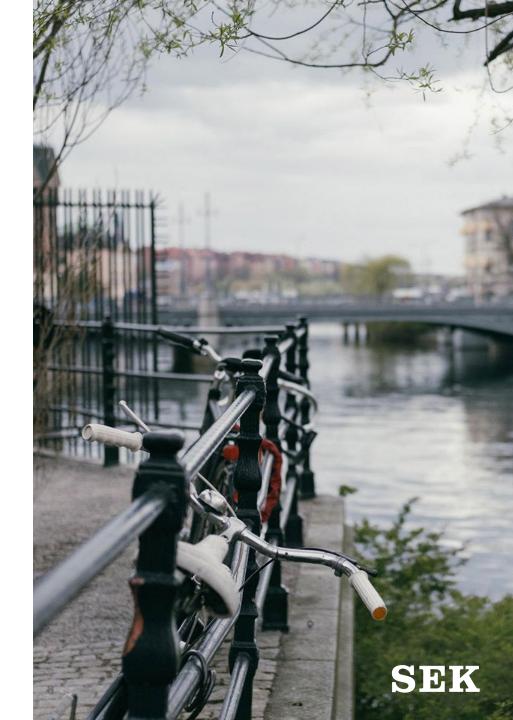
**Equator Principles** 



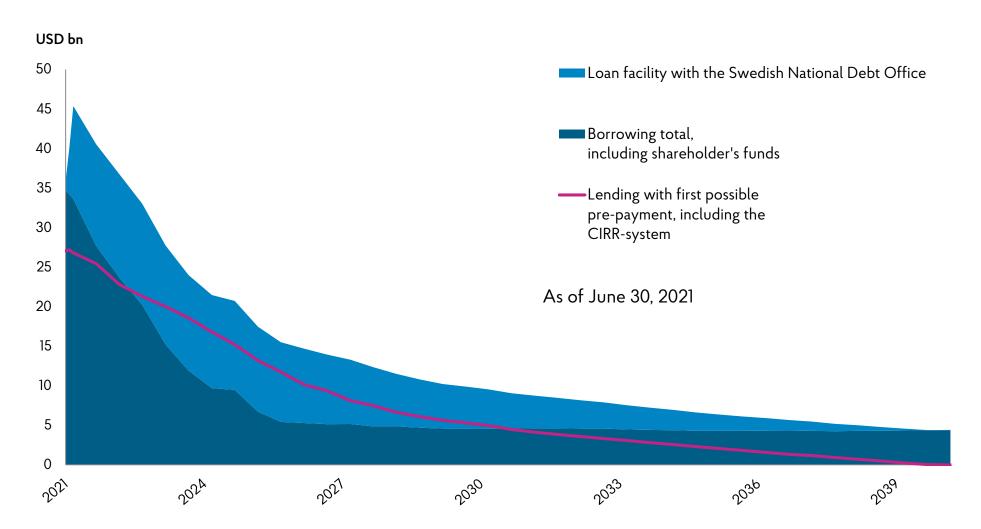
IFC Performance Standards



UN Global Compact
UN Guidelines on Business and Human Rights

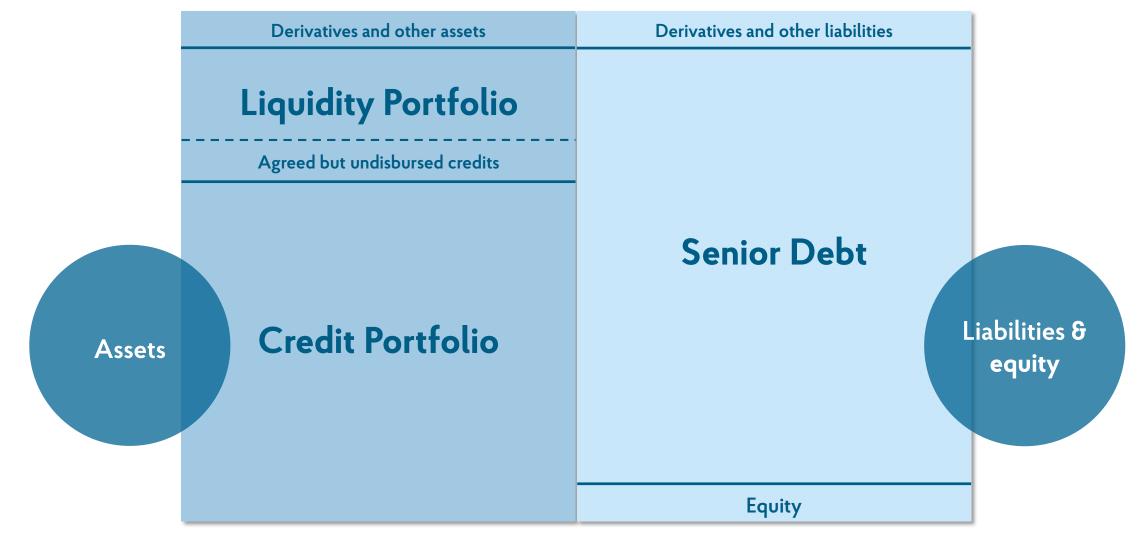


## Funding and liquidity: No refinancing risk





#### Total USD 37.5 bn



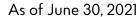






- Demand for financing from the Swedish export industry increased dramatically during the financial crisis 2008/2009
- The Swedish government heavily increased SEK's lending capacity during the financial crisis 2008/2009
- Further measures were introduced during Q1 2020 due to the COVID-19 pandemic
- SEK secured access to financing for the Swedish exporters
- New credits accepted H1 2021: Skr 38.1 bn



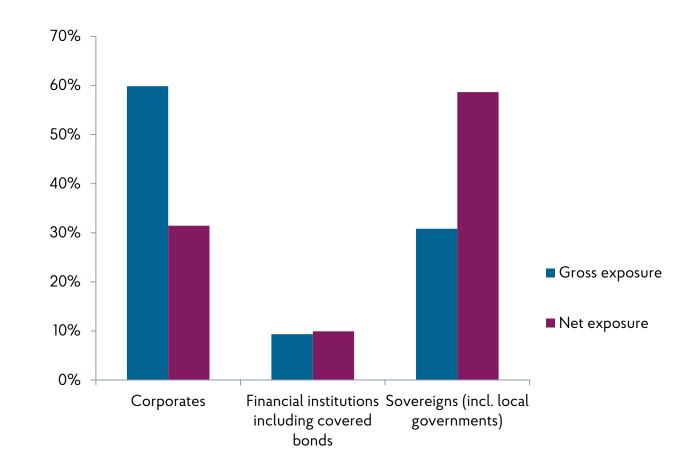




## Counterparty exposures & risk mitigation

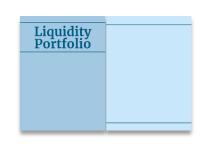


- Export credit agency guarantees
- Bank guarantees
- Credit derivatives
- Collateral agreements
- Insurance company guarantees



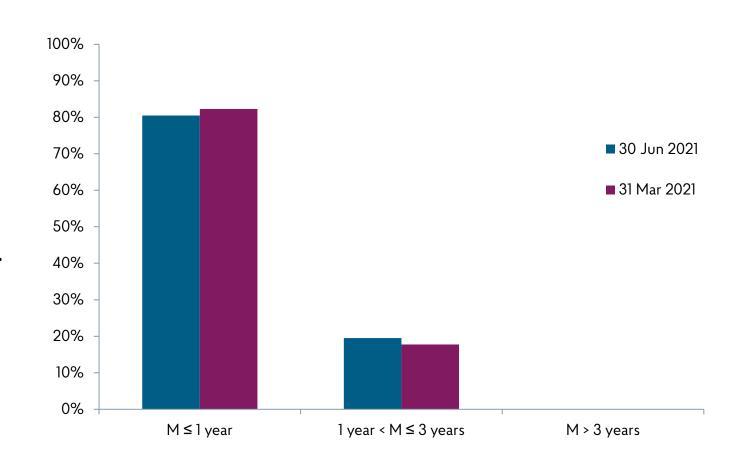


### Liquidity Portfolio



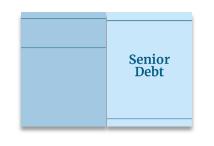
#### Investment profile

- Average duration of new investments: 9 months
- Maximum maturity: Generally 24 months, with some exceptions
- Minimum rating: Generally A-,
   with some exceptions







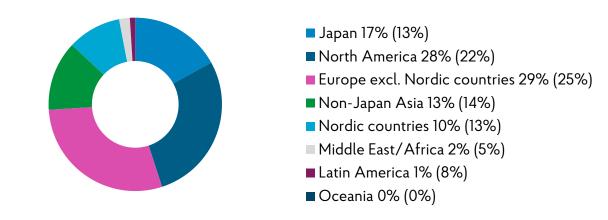


- Multiple funding programs in all major currencies
- Funding in local currencies
- Responsive to investor needs
- An experienced benchmark issuer

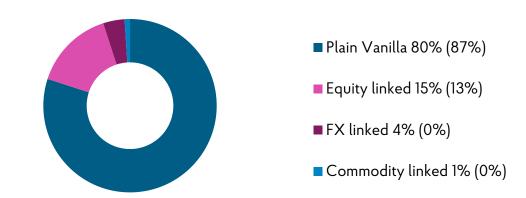
#### Risk Management policy

- No currency risk
- Very limited interest rate risk
- All structured notes are hedged

New funding by region, as of June 30, 2021 (2020, whole year)

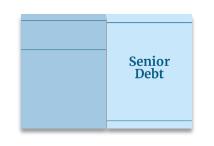


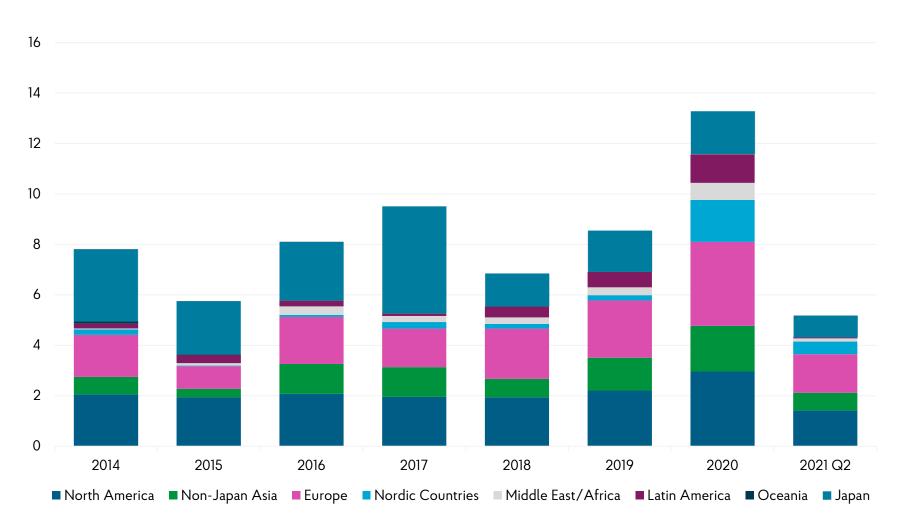
New funding by structure, as of June 30, 2021 (2020, whole year)





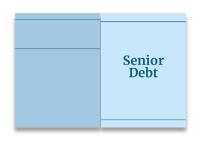
# Diversified funding, by region



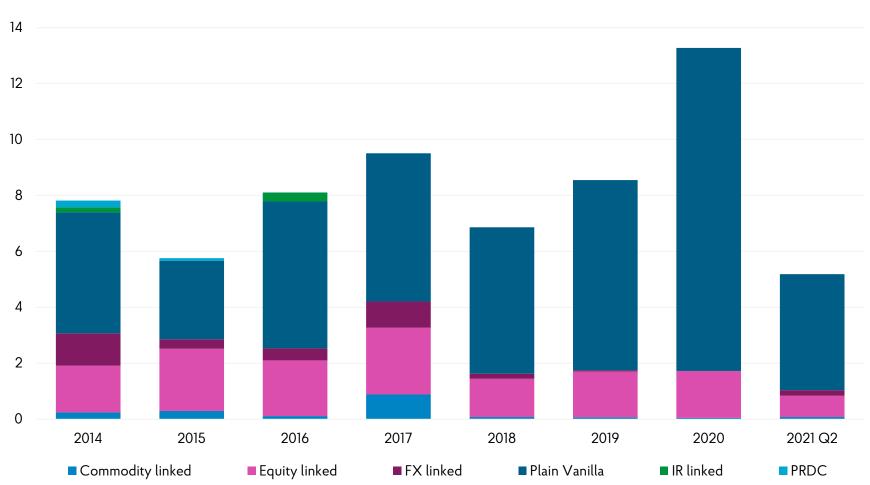




# Diversified funding, by structure



#### USD bn





#### **Awards**









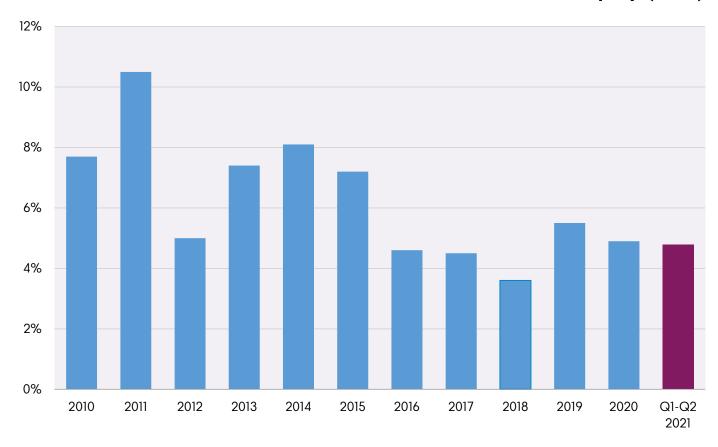


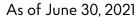
### Capitalization and Profitability

#### Common Equity Tier 1 capital ratio of 23.3% as of June 30, 2021

- Leverage ratio of 9.3% as of June 30, 2021
- Dividend policy: 20–40% of profit after tax to our owner
- Return on equity: 4.8% (target: 5%)

#### Return on equity (IFRS)







#### **About SEK**

Owner: Swedish government, 100%

**SEK's mission:** To ensure access to sustainable financial solutions for

the Swedish export industry on commercial terms

**Primary task:** Financing of export credits

Credit rating: S&P: AA+ /Stable/A-1+ Moody's: Aa1/Stable/P-1

Established: 1962

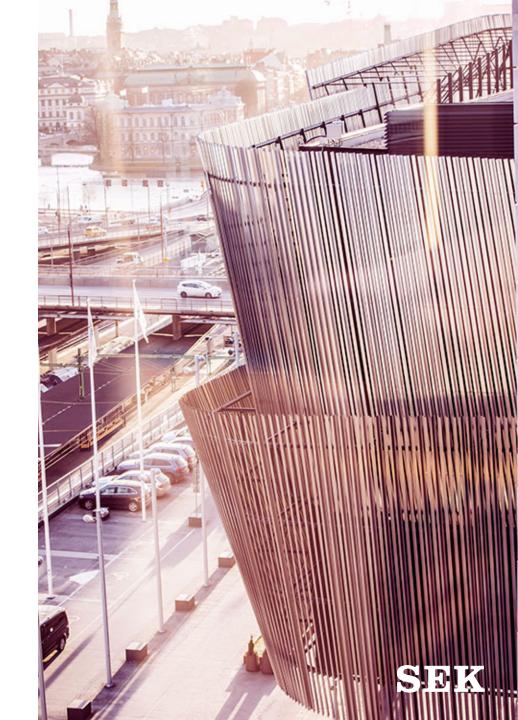
#### Financial information as of June 30, 2021

Total assets USD 37.5 bn

Lending USD 26.0 bn

Common Equity Tier 1 capital ratio 23.3%

After-tax return on equity 4.8%





## SEK is a systemically important export vehicle

As a credit institution SEK is subject to financial regulation, although 100% owned by the Kingdom of Sweden

SEK is deemed systemically important for the Swedish financial system and is therefore subject to MREL

Minimum Requirement for own funds and Eligible Liabilities (MREL) is the European equivalent to TLAC and applies to each countries' systemically important banks and financial institutions

Already in compliance with MREL with own funds and bail-inable senior unsecured bonds

After January 1, 2024, the requirements have to be met with own funds and eligible liabilities (senior preferred bonds and senior non-preferred bonds)

#### SEK's requirements

MREL requirement is currently\* 7.0% (SEK 22 bn – around USD 2.6 bn) based on Total Liabilities and Own Funds

BRRD2 was implemented into Swedish law as of July 1st, 2021. We expect the resolution authority to update SEK's MREL requirements during H2 2021

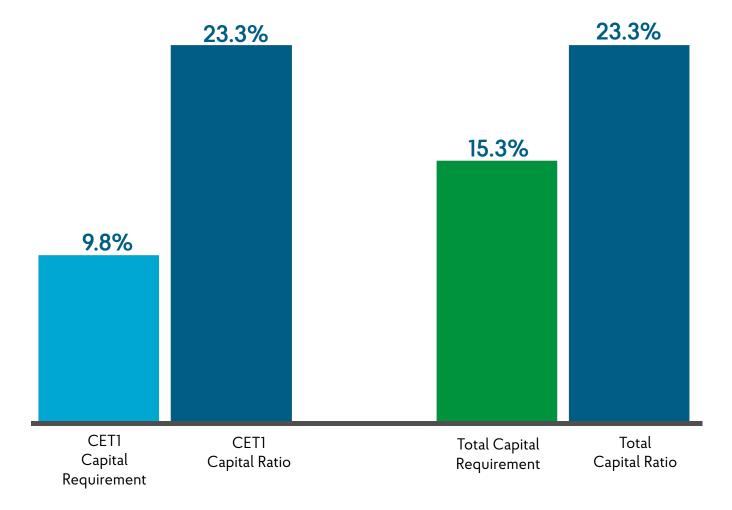
<sup>\*</sup>Before BRRD2 entered into force



### Strong capital position

### SEK's own funds provide a significant buffer for investors

- Substantial own funds: SEK 19.7 bn (around USD 2.3 bn)
- · Actual buffer against CET1-requirement: 13.5%
- Actual buffer against total capital requirement:
   8.0% (which is in excess of SEK's management buffer: 2-4%)
- Potential to further increase Total Capital Ratio by 5.5% to 28.8% by issuing AT1 and T2 capital

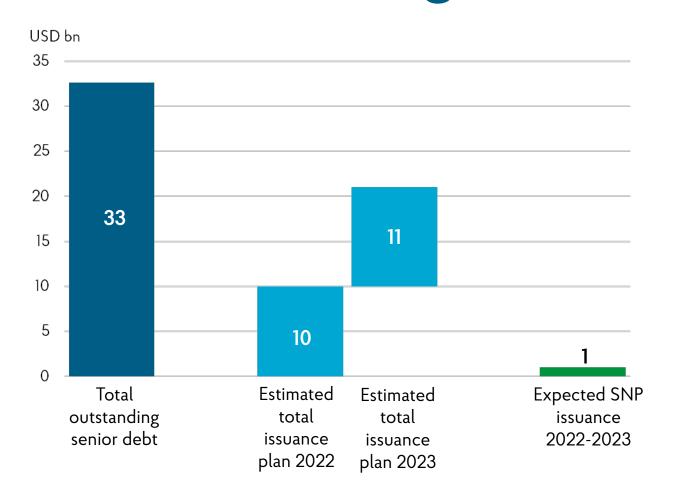


As of June 30, 2021

Risk exposure amount: SEK 85 bn (USD 10 bn)



# SNP issuance plan – small part of total issuance and outstanding debt



SEK expects SNP issuance of around USD 1 bn before 2024

Senior unsecured redemptions USD 16 bn 2022 to 2023 – far larger than SNP issuance plan

No net additional issuance needs, SNP will substitute part of senior unsecured issuance



# Rare opportunity to invest in SSA senior non-preferred bonds

#### Few SSA's issuing SNP

#### Strong ownership with a public mission

- 100% owned by the Kingdom of Sweden, all Board Members are appointed by the owner.
- SEK is a part of the Swedish government's export strategy and has an explicit public policy mandate to promote Swedish exports.
- During periods when the market cannot satisfactorily supply financing to the Swedish export industry, the company is to constitute a tool whereby the government can take separate measures to ensure that such financing can be provided, like they did in 2009 to ensure financing to the export industry.
- This procedure was used again in the COVID-19 crisis, demonstrated by an increased borrowing facility with the Swedish National Debt Office to Skr 200 billion from previous Skr 125 billion that in addition to state-supported export credits also can be used for commercial lending.

Senior
non-preferred bonds
will carry a yield
pickup compared to
senior unsecured
bonds





# SEK