

Investor presentation November 2021



SEK is to strengthen the **competitiveness** of the Swedish export industry and create **employment** and **sustainable growth** in Sweden.



A **sustainable world** through increased Swedish export.



# 

Owned by the Swedish Government

### Kingdom of Sweden

Population	10 million
Surface	450 000 km <sup>2</sup>
Capital	Stockholm
Language	Swedish, English widely spoken
Political system	Parliamentary democracy
European status	Inside EU, outside Euro
Currency	Swedish Krona

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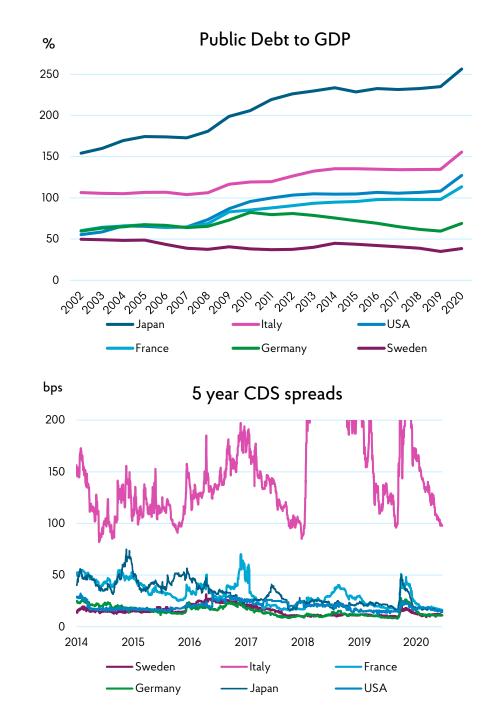
### **Economy of Sweden**

#### Rating

GDP Growth Q2 2021 (QoQ/YoY) GDP Growth 2020 GDP 2020 GDP per capita 2020 Unemployment Sept 2021 CPI/CPIF\*\*\* Sept 2021 (YoY) Repo Rate Sept 2021 AAA/Aaa/Aaa 0.9% / 9.7% -2.8% USD 538 bn\* USD 51 950\* 8.8%\*\* 2.5% / 2.8% 0%

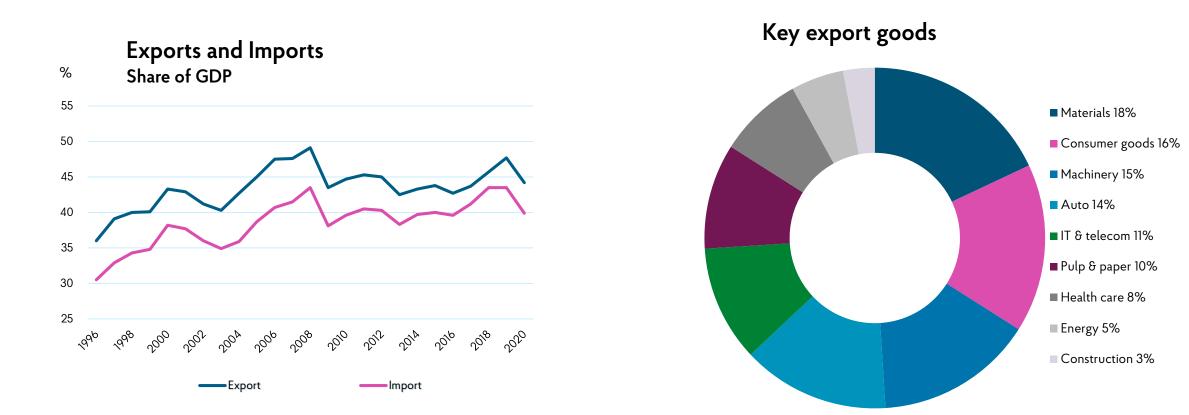
\* USD/SEK average 2020, 9.20
\*\* Seasonally adjusted, % of labour force
\*\*\* CPIF = CPI with fixed mortgage rates

Source: Bloomberg, IMF, SCB



### **Swedish Exports**

#### Large part of GDP and well diversified



Source: SCB as of December 31, 2020

### **Swedish exporters**



### SEK has a complementary role in the market

- Our offering provides a complement to bank and capital market finance for exporters that want a range of different financing sources.
- SEK creates client value on market terms through its strong international network, extensive experience and expertise in export finance.



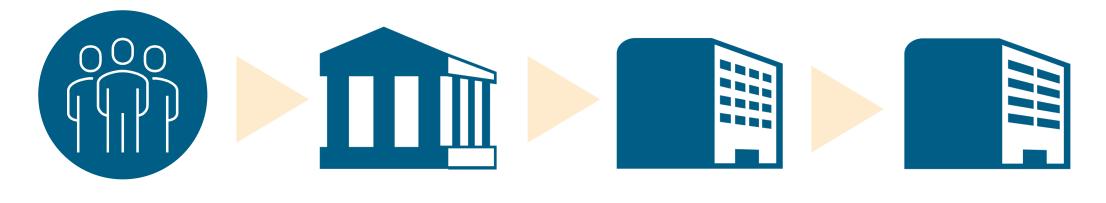


### Our offering

- Export Finance
- Project Finance
- Trade Finance
- Customer Finance
- Small Ticket Finance
- On-lending
- Corporate Lending and Capital Market Products
- Our offer is available in all major currencies and selected emerging market currencies.



### The Swedish Export Credit System



#### Exporter

negotiates with buyer

arranges

EKN

guarantees

**SEK** finances

SEK

### Ratings

"Strong asset quality, benefitting from guarantees and insurance"

"Moody's assesses government support to be very high for all SEK's debt classes"

"The commitment as an owner and the proven support by the Swedish government to SEK result in our assessment of a very high probability of government support for SEK's senior, junior senior (often referred to as senior non-preferred) and subordinated debt classes"

"Moody's expects that that the Government of Sweden would inject capital - if needed - well ahead of any potential breach of SEK's minimum regulatory requirements, significantly reducing the risk of loss to all creditor classes"

January 19, 2021

MOODY's Aal (stable) "... that there is an extremely high likelihood of the Swedish government providing timely support..."

"Its elevated capital ratios reflect its high-quality loan book and associated guarantees, highly rated exposures in its liquidity portfolio, and superior capital base consisting solely of core capital."

"In our view, the company will remain an important pillar of Swedish exporters' success owing to its strong relationships with the country's largest exporters."

January 29, 2021

STANDARD &POOR'S AA+ (stable)

### Sustainability framework



Owner instruction Sustainability reporting Sustainability targets and strategies



OECD Common Approaches OECD Convention on Combating Bribery



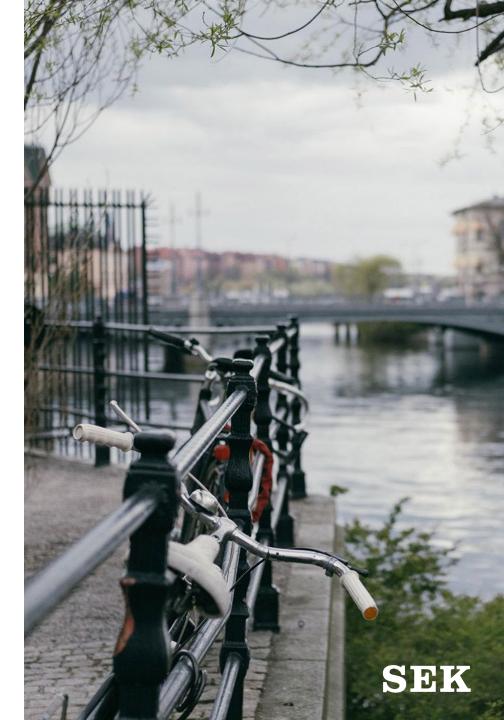
Equator Principles



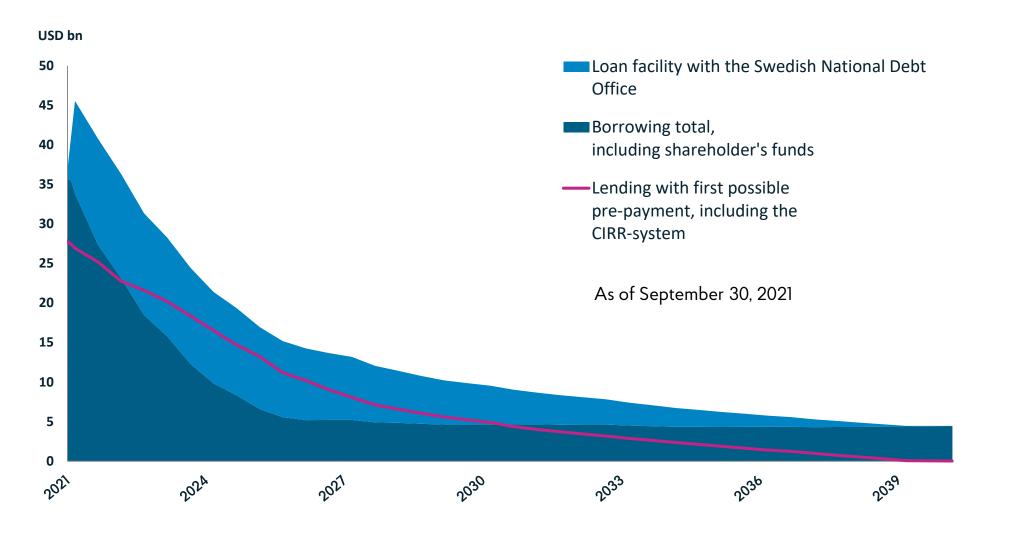
IFC Performance Standards



UN Global Compact UN Guidelines on Business and Human Rights

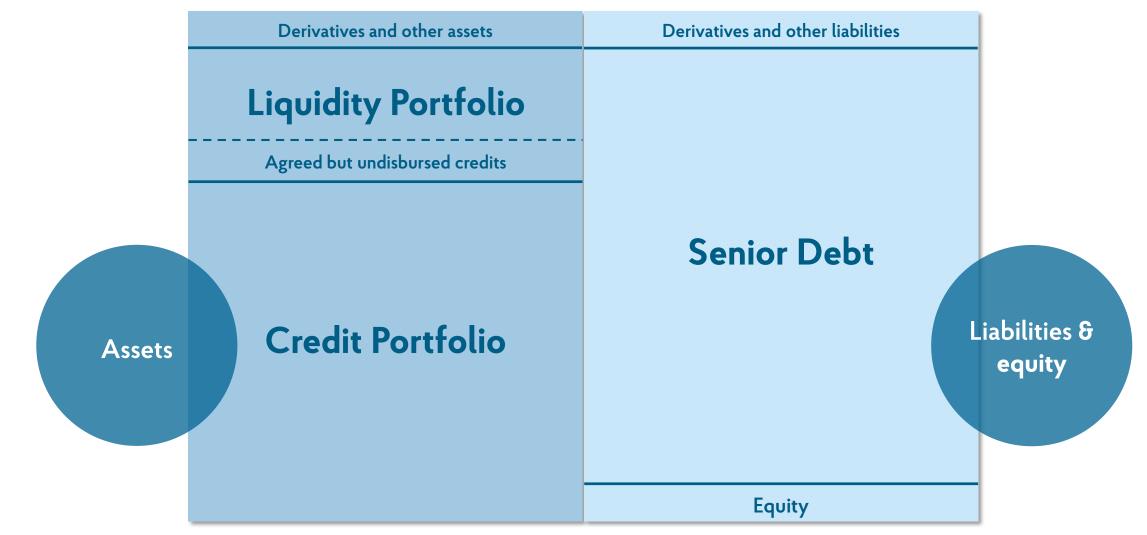


### Funding and liquidity: No refinancing risk



Not to scale

### Total USD 37.6 bn

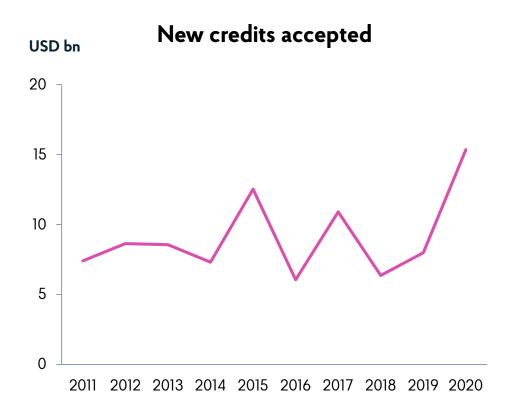




As of September 30, 2021

### **Credit Portfolio**

- Demand for financing from the Swedish export industry increased dramatically during the financial crisis 2008/2009
- The Swedish government heavily increased SEK's lending capacity during the financial crisis 2008/2009
- Further measures were introduced during Q1 2020 due to the COVID-19 pandemic
- SEK secured access to financing for the Swedish exporters
- New credits accepted Q1 to Q3 2021: Skr 50.4 bn

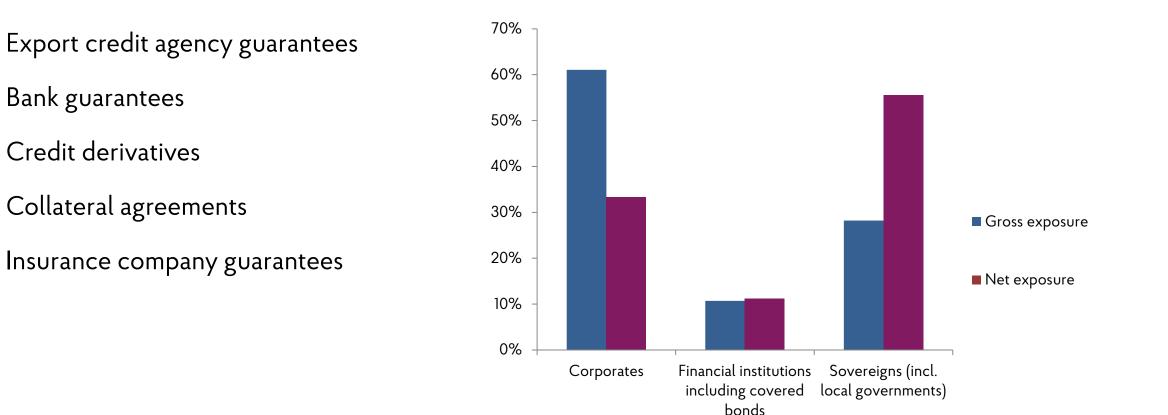


Credit Portfolio

As of September 30, 2021

### Counterparty exposures & risk mitigation

Credit Portfolio

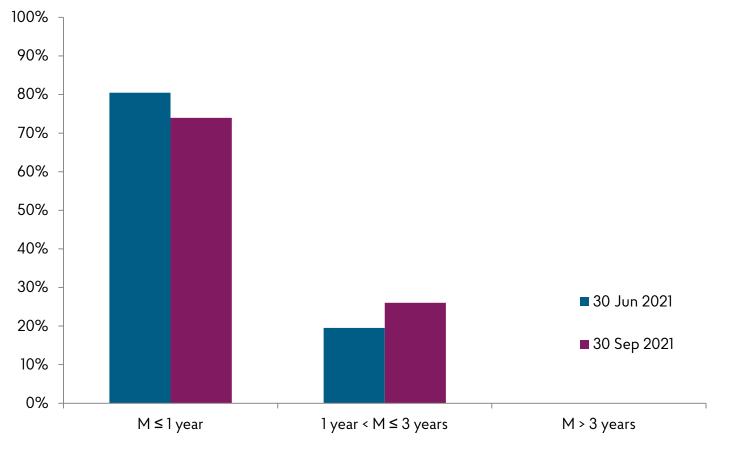


As of September 30, 2021

### Liquidity Portfolio

#### Investment profile

- Average duration of new investments: 8 months
- Maximum maturity: **Generally 24** months, with some exceptions
- Minimum rating: Generally A-, with some exceptions



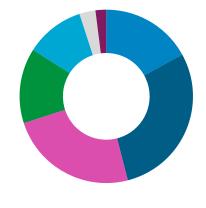
As of September 30, 2021

Liquidity Portfolio

### Funding: Flexible and diversified

- Multiple funding programs in all major currencies
- Funding in local currencies
- Responsive to investor needs
- An experienced benchmark issuer

New funding by region, as of September 30, 2021 (2020, whole year)



Japan 17% (13%)
North America 29% (22%)
Europe excl. Nordic countries 24% (25%)
Non-Japan Asia 14% (14%)
Nordic countries 11% (13%)
Middle East/Africa 3% (5%)
Latin America 2% (8%)
Oceania 0% (0%)

#### **Risk Management policy**

- No currency risk
- Very limited interest rate risk
- All structured notes are hedged

New funding by structure, as of September 30, 2021 (2020, whole year)

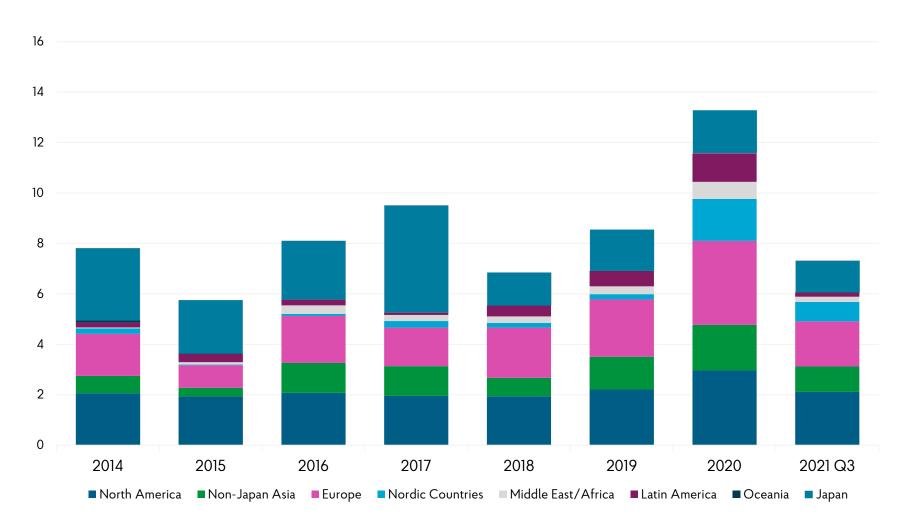
- Plain Vanilla 80% (87%)
- Equity linked 16% (13%)
- FX linked 3% (0%)
- Commodity linked 1% (0%)

As of September 30, 2021

Senior

Debt

### Diversified funding, by region



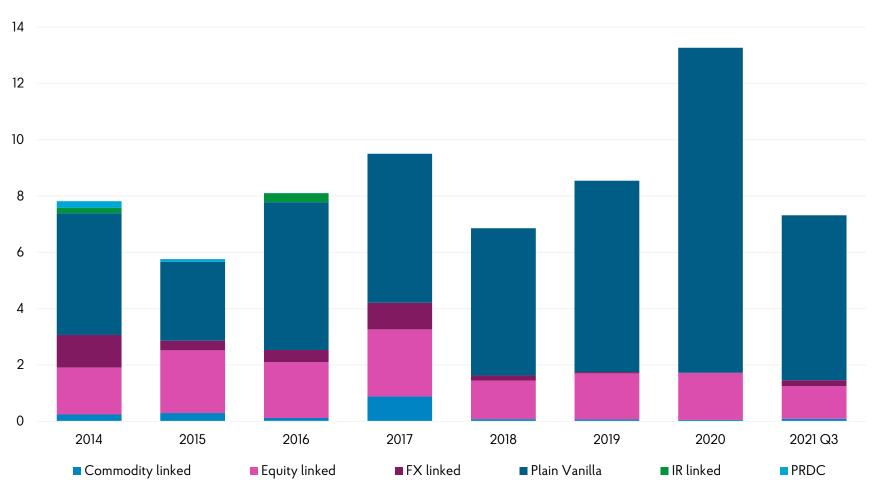
As of Sept 30, 2021



Senior Debt

### Diversified funding, by structure

USD bn



As of Sept 30, 2021

SEK

Senior Debt

20

### Awards

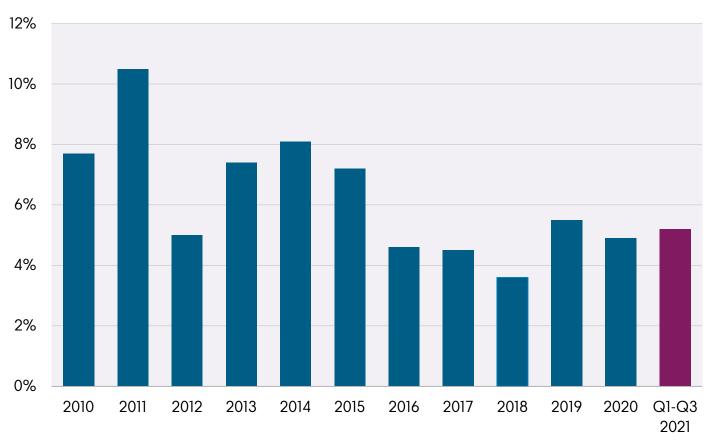


### **Capitalization and Profitability**

#### Return on equity (IFRS)

SHI

- Common Equity Tier 1 capital ratio of 22.6% as of September 30, 2021
- Leverage ratio of 9.7% as of September 30, 2021
- Dividend policy: 20-40% of profit after tax to our owner
- Return on equity: 5.2% (target: 5%)



#### As of September 30, 2021

### About SEK

Owner:	Swedish government, 100%
SEK's mission:	To ensure access to sustainable financial solutions for the Swedish export industry on commercial terms
Primary task:	Financing of export credits
Credit rating:	S&P: <b>AA+</b> /Stable/ <b>A-1+</b> Moody's: <b>Aa1/</b> Stable/ <b>P-1</b>
Established:	1962

#### Financial information as of September 30, 2021

JSD 37.6 bn
JSD 26.1 bn
22.6%
5.2%

As of September 30, 2021





### SEK is a systemically important export vehicle

As a credit institution SEK is subject to financial regulation, although 100% owned by the Kingdom of Sweden.

SEK is deemed systemically important for the Swedish financial system and is therefore subject to MREL (Minimum Requirement for own funds and Eligible Liabilities). MREL is the European equivalent to TLAC and applies to all systemically important banks as well as financial institutions.

BRRD2 was implemented into Swedish law as of July 1<sup>st</sup>, 2021.

We expect the resolution authority to update SEK's MREL requirements accordingly during Q4 2021.

#### SEK's requirements\*

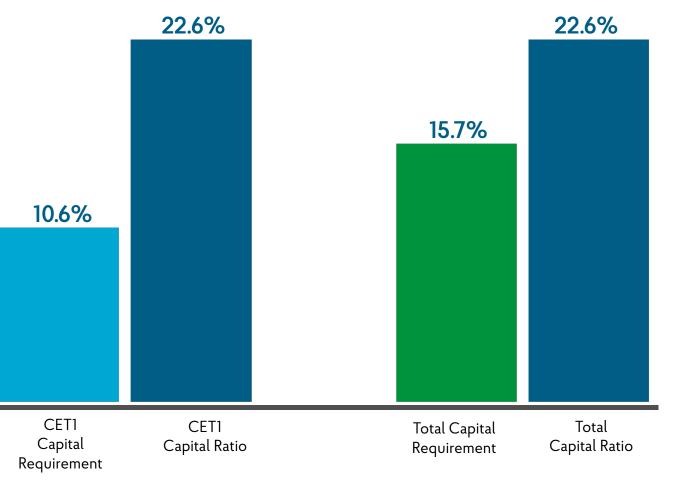
MREL requirement is currently 7.0% (SEK 23 bn – around USD 2.6 bn) based on Total Liabilities and Own Funds.

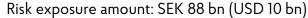
Already in compliance with the MREL-requirements with own funds and eligible senior unsecured bonds.

### Strong capital position

### SEK's own funds provide a significant buffer for investors

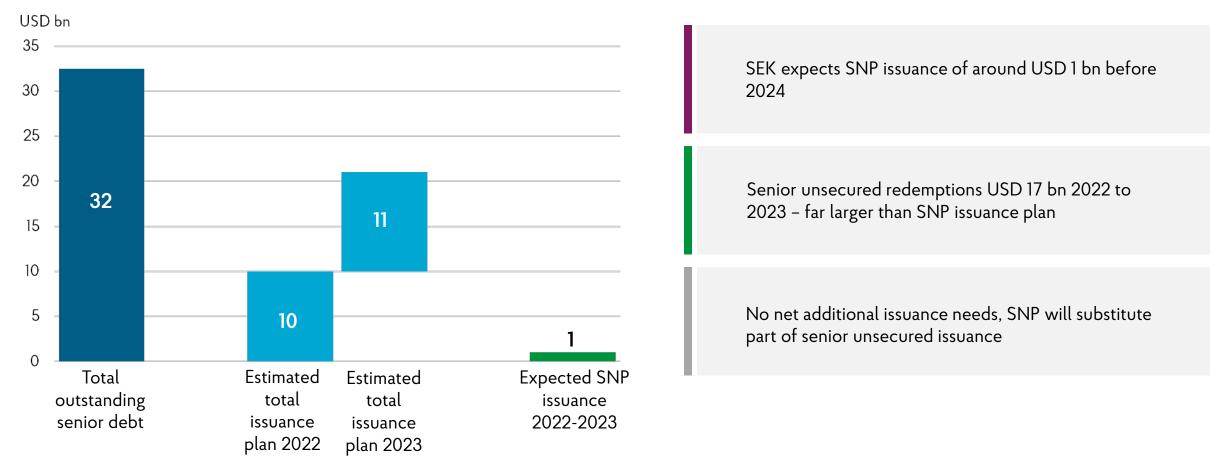
- Substantial own funds: SEK 19.8 bn (around USD 2.3 bn)
- Actual buffer against CET1-requirement: 12.0%
- Actual buffer against total capital requirement:
   6.9% (which is in excess of SEK's management buffer: 2-4%)
- Potential to further increase Total Capital Ratio by 5.1% to 27.7% by issuing AT1 and T2 capital





SEF

# SNP issuance plan – small part of total issuance and outstanding debt



## Rare opportunity to invest in SSA senior non-preferred bonds

#### Few SSA's issuing SNP

#### Strong ownership with a public mission

- 100% owned by the Kingdom of Sweden, all Board Members are appointed by the owner
- SEK is a part of the Swedish government's export strategy and has an explicit public policy mandate to promote Swedish exports
- During periods when the market cannot satisfactorily supply financing to the Swedish export industry, the company is to constitute a tool whereby the government can take separate measures to ensure that such financing can be provided, like they did in 2009 to ensure financing to the export industry.
- This procedure was used again in the covid-19 crisis, demonstrated by an increased borrowing facility with the Swedish National Debt Office to Skr 200 billion from previous Skr 125 billion that in addition to state-supported export credits also can be used for commercial lending.

Senior non-preferred bonds will carry a yield pickup compared to senior unsecured bonds

### Contact

www.sek.se

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